



■ spotlight

June 2009 Vol. 42 No. 6





Roger Smith
 President & CEO
 American Income Life & National Income Life

It's Showtime

This month's *Spotlight* highlights our anticipation for Convention 2010 in New York City. From a dazzling stay at the fabulous downtown Sheraton Hotel and Towers to the hustle and bustle of the largest, most exciting city in the United States, it will be an experience you won't want to miss.

Will you be joining us?

As we come to an end of the first half of the year, I ask you, "Where do you stand?" Are you doing what is necessary to join us in New York? Are you spending your time diligently and effectively? Are you working hard to accomplish your goals and objectives?

It may seem too early to think about the NY convention, but I assure you that it's not. Procrastination will put a heavy damper on your plans to succeed. This is the time to put your foot on the gas peddle and make it happen. Apply your WILL 2 WIN and accomplish the goals you've set for yourself! You have the resources you need to accomplish your goals and meet your qualification requirements for the New York Convention. Utilize them. Your success lies in your own hands!

Speaking of resources, we are developing a new needs-based Laptop Presentation that will be a tremendous tool for the sales force. We expect that this will be a new, innovative way to

enhance sales and generate explosive growth. See Scott's article for more information on its release.

Every time I'm in the Big City, I am reminded of the song "On Broadway" from the movie *All that Jazz*. The lyrics describe the hardships of a man who is broke and alone in New York, but he continues working towards his dreams of performing in showbiz, playing his guitar. The song ends saying, "I won't quit 'til I'm a star on Broadway."

That's my challenge to you. Don't quit! Don't just qualify for convention next year; set your goal to be on stage as a year-to-date winner. I would be thrilled to see each of you celebrating your success and the success of AIL/NILICO in New York City.

We're past the delayed performances, intermissions and all that jazz. It's Showtime, Folks. I can't wait to see you On Broadway.



American Income Life Insurance Company has been meeting working families' needs for over half a century. We are a leader in the union insurance market and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

Spotlight
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SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$1,560,185.42 in bonuses. For more information on the monthly bonuses, turn to Pages 4 & 7.

Total: \$1,560,185.42

REQUIRED RETENTION RATE

Effective Jan. 1, 2009, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for *Spotlight* recognition only.

Retention: 68%
Net to Gross: 78%

FOUNDER'S CLUB May 2009 Qualifiers

Outstanding Producers & PR Representatives:



Robert J Dunn
 Surace-Smith
 3rd Qualification
 \$70,062.36 Net ALP
 78.8% Ret



Max Quasem
 Cohen-Cohen
 16th Qualification
 \$72,445.20 Net ALP
 89.8% Ret

CORRECTIONS

Supervising agent Kevin D. Davis and Individual Producer Nastassja Tucker were listed with an incorrect picture. Davis was the number 3 Supervising Agent for April. Tucker was the number 6 Individual Producer for April.



Kevin Davis
 New York, New York



Nastassja Tucker
 Fresno, CA

State General Agent Rick Stenglein was incorrectly listed in May's issue.

We apologize for any confusion these errors may have caused.



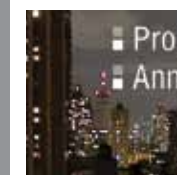
BONUS

PG. 04



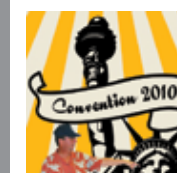
JANUARY-JUNE CONTEST WINNERS

PG. 07



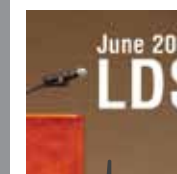
ANNIVERSARIES & PROMOTIONS

PG. 08



2010 CONVENTION

PG. 10



JUNE LDS

PG. 18



LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2010 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top three PR Managers, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2010 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to New York City, staying at the fabulous Sheraton New York Hotel and Towers, and appearing on stage! The convention will be held May 16-19, 2010.*

PUBLIC RELATIONS BONUS

Qualifier	SGA/Director	Amount
Timothy Leary	Oldham-Bianchi	\$3,482.50
Erica Dalager	Minnesota/de Vooght	2,907.00
Mark Gagliardi	Jatoft-Foti	2,540.00
Mario Soljan	Steve Friedlander	2,494.75
Alina Latinsky	Paul Rumbuc	2,347.25
Ken Altizer	West Virginia/Farr	1,531.50
Fran Christie	British Columbia/Barnett	1,437.50
Sara Thrailkille	Jatoft-Foti	1,053.13
Brett Hulme	Georgia/Morgan	962.50
Heidi Diecedue	Arkansas/Morgan	789.33

LEADERSHIP BONUS

Qualifier	SGA	Amount
Stephen Hill	Steve Friedlander	\$19,584.11
Ben Halali	Jatoft-Foti	15,116.09
Natalie Lloyd	Sabrina Lloyd	10,149.18
Patrick Bendure	Surace-Smith	9,230.53
Dorian Oldham	Oldham-Bianchi	9,155.68
Brett Gryska	Oldham-Bianchi	8,856.90
Wayne Fader	Marc Rosen	7,588.90
Tiffany Roland	Altig-Orlovic	6,844.11
Jeffery Thiel	Simon Arias	6,783.23
Kellen Cuttance	Slav Bitman	6,664.73

REINSTATEMENT BONUS

Qualifier	SGA	Amount
David Jackson	Matt Henderson	\$2,637.12
Lance Martin	Surace-Smith	2,215.24
Debra Bell	Bob Olson	2,046.21
Sami Mogannam	Jatoft-Foti	1,809.60
Nabil Spahi	Eric Giglione	1,770.36
David Garbarskiy	Theodore Pappas	1,215.56
Christopher Stephens	Jatoft-Foti	1,182.03
Frank Kolligian	Slav Bitman	838.28
Nestor Aramayo	Williams-Zophin	739.56
Carlo Bonifazi	Bob Olson	705.54

WORLD'S GREATEST BONUS

Qualifier	SGA	Amount
Fred Regna	Simon Arias	\$4,746.49
Andrew Bernstein	Sabrina Lloyd	4,124.39
James Aalders	Imran Satti	3,660.51
Lesina Ah Sue	Steve Friedlander	3,260.09
Roghie Hassan Loo	Josh Chalom	3,138.59
James Raymond	Altig-Orlovic	2,843.09
Maria Rocha	Jatoft-Foti	2,830.19
Alberto Alcala	Marc Rosen	2,792.39
Gary Howard	Sabrina Lloyd	2,791.37
Max Quasem	Cohen-Cohen	2,721.87

Bonus Total: \$1,492,977.88

Outlook



Rob Falvo

*Senior Vice President of
Field Operations*

Agency Director of the Month

Leaders growing leaders!
Domenico Bertini



His team had 93% growth over last year that totaled over \$663,000. Domenico's leadership style earns him respect and leads to great results.

Believe in Yourself and Your Dreams

It is an exciting time at American Income and National Income. A time filled with incredible production and recruiting growth. I am confident it will continue.

How can I be so confident? Simple. I believe that great companies do not perform solely because of their products, recruiting systems, lead generation systems or training programs.

Great companies have one common denominator. They are made up of great people. Great people are the foundation to the equation that make systems perform at a high level and, in turn, makes companies great.

That leads me to YOU. In my travels, I get to experience first-hand the goals and dreams of our field force. Individually and collectively I've found that YOU have the "WILL 2 WIN".

As a leader with our Company, are you confident where your career is taking you? Accomplishing anything profound and meaningful will require the help of other people. You can't do it alone. But if you have an agency-building contract at any level, it's important to remember that success starts with YOU. Ask yourself, am I directly coding a MINIMUM of two people a month to guarantee the growth of MY agency? If not, why?

I find that the main reason most people are not recruiting at an extremely high level is because they are not passionate enough about their goals and dreams. Are your goals and dreams big enough to get passionate about? We want to help you (Yes, you.) achieve the highest levels of contract and success this company has to offer.

We need to work together to achieve goals. I know to some of you, opening your own office and taking ownership of your opportunity may seem like a mountain looming in front of you. The top may seem like it would take too much effort to climb to. You might be right.

Today, we are inclined to settle for small hills because it takes too long and too much energy to climb a mountain. We let our lives become flat and routine. It's important to remember we need high mountains that take us to great heights and give us an experience that stays with us; an experience that lasts long after we've come down from the mountain.

As leaders, we have a tremendous opportunity to succeed by better engaging our key people and motivating them through ongoing dialogue, clear communication and a shared investment in helping their careers move forward.

Believe IN YOURSELF & YOUR DREAMS!

"Remember today, for it is the beginning of always. Today marks the start of a brave new future filled with all your dreams can hold. Think truly to the future and make those dreams come true." -Author Unknown



Have you heard about the new Laptop Presentation?

Yeah! I can't wait!

A better way is coming!
The new Laptop Presentation.

More details to come.

Top YTD Winners:

Ben Halali  Bonus Count*: 16 Bonus: \$14,987.82 Jatoff-Foti	Stephen Hill  Bonus Count*: 19 Bonus: \$10,926.70 Friedlander	Brett Gryska  Bonus Count*: 16 Bonus: \$8,413.18 Oldham-Bianchi	Natalie Lloyd  Bonus Count*: 12 Bonus: \$7,150.31 Lloyd	Stephen Bendure  Bonus Count*: 13 Bonus: \$6,253.31 Surace-Smith
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May Winners:

Name	Bonus Count*	Bonus Amount	Name	Bonus Count*	Bonus Amount	Name	Bonus Count*	Bonus Amount	Name	Bonus Count*	Bonus Amount
Jeffery Thiel	4	\$2,865.01	Nicholas Bloom	1	365.71	Harjeet Rana	1	191.50	Scott Kim	1	135.81
Stephen Hill	5	2,588.63	Derrick Mason	2	358.58	German Pena	1	189.20	Gregory Jackson	1	132.57
Ben Halali	3	2,481.78	Christopher Stephens	1	334.16	Nicholas Rice	1	187.91	Mark Harhager	1	131.50
Sarai Castanon	3	1,886.62	Sara Welch	1	326.43	Justin Nevitt	1	185.38	Randolph Souliers	1	130.69
Harmandus Buckle	4	1,565.26	Kellen Cuttance	1	326.17	Christa Barfield	1	182.62	George Angulo	1	130.42
Patrick Bendure	3	1,526.63	Nicholas Wolle	2	324.58	Mathew Mealey	1	182.14	Joshua Lenix	1	129.17
Ryan Hall	3	1,482.54	Bradley Ellison	1	323.76	Ryan Goodwin	1	180.82	Josefina Bernal	1	127.30
Nicholas Lorence	3	1,286.30	Alan Silverman	2	307.61	Jesse Lawson	1	178.38	Anca Susan	1	127.27
Natalie Lloyd	3	1,248.42	Johan Henriksbo	1	306.72	Rodney Ward	1	176.40	Roger Fung	1	126.53
Andrew Bishop	2	1,199.44	Delaunda Milner	1	300.78	Bobby Gujral	1	171.57	Brian Sundberg	1	125.45
Kasali Kotun	2	1,173.33	Tiffany Roland	1	295.52	Nichole Turner	1	167.69	Eric Meyer	1	124.20
Ernesto Magat	2	1,144.56	Patricia Lee	1	287.64	Jacob Blumenfrucht	1	167.34	Kevin Ishikane	1	123.77
Brett Gryska	3	1,115.70	Michael van Delft	1	283.69	Michael Romeo	1	163.86	Seth Raymond	1	119.90
Francisco Perez	3	1,078.80	Mark Bleier	2	281.97	Michael Vasu	1	163.53	Stephen Jubrey	1	119.90
Michael Bromberg	3	1,049.22	Rudi Camenzind	1	273.08	Jacqueline Reim	1	163.22	Anne Powihongi	1	119.82
Dorian Oldham	3	1,029.26	Aaron Gebke	1	268.28	Rebecca Klebsch	1	162.64	Christopher Feiner	1	118.20
Matt Flores	1	979.86	Fernando Siordia	2	268.08	Ronald Rivera	1	158.99	Mark Corkrean	1	118.20
Bradley Weigand	2	964.59	Anthony Coleman	1	264.40	Quantez Black	1	153.02	Joseph Geer	1	116.27
Jerid Ferranti	3	943.33	Orett Nelson	1	263.53	Jennifer Mitchell	1	150.25	Reginald Patrick	1	113.78
Aaron Parks	3	921.41	Danielle Jankowski	1	258.33	Lleison Martinez	1	148.63	David Gombkoto	1	112.51
Craig Beck	2	874.50	James Ching	1	255.48	Samuel Cohen	1	146.09	Martin Skedel	1	112.15
Jeremy Welch	2	844.46	William Parmeter	1	254.48	Eunsook Kang	1	143.49	Hasheim Jones	1	109.43
Rosa Ngolo-Grubb	2	802.76	Eric Cochran	1	254.21	Nicole Rayner	1	141.85	Robert Reagan	1	107.98
Anderson Sooknanan	2	766.67	Kenneth Greer	1	250.94	Sita Pereira	1	140.32	Ernestine Rush	1	107.32
Nicholas Zangardi	1	731.41	Paul Johnson	1	247.41	Taina Lameko	1	139.49	Javier Sandoval	1	107.12
Earnest Powers	1	729.27	Karen Gagarin	1	246.79	Ryan Richardson	1	136.27	Michael Perez	1	106.53
Jason Lobring	2	683.27	Jermaine Gunter	1	244.19				Dennis Titcombe	1	106.39
Richard Sprigg	2	649.13	Brian Wolchok	1	239.22				William Caraway	1	105.79
Stacie Jones	2	616.57	Chena Blair	1	236.55				Colleen Fisher	1	103.49
Wayne Fader	2	589.96	John Franklin	1	234.20				Dorian Brown	1	102.37
Carlo Bonifazi	2	549.20	Michael Weeder	1	233.87				Daniel Umbertone	1	100.52
Jonathan Whitaker	3	512.77	Asa Davis	1	232.07				Ryan Neel	1	100.07
Hal Herman	1	508.96	Greg Stewart	1	229.74						
Michael Padilla	1	489.93	Marcus Howard	1	229.67						
Tibor Simon	1	486.82	Cynthia Romero	2	229.40						
Beth Snow	1	473.09	Norman Candelore	1	228.63						
Garret Kun	2	459.85	Kathryn Chaisson	1	227.55						
David Wang	1	459.48	Salima Abdin	1	226.94						
Xavier Baudoin d'Ajoux	2	437.25	Thomas Vena	1	225.01						
Zeve Katz	2	433.62	Desi Dimitrova	1	215.80						
Michael Boyer	1	432.66	Tracy Haden	1	214.63						
Chanel Mendoza	1	432.20	Maria Greene	1	211.58						
Billy Wilder	1	422.66	John Serrano	1	206.93						
JoAnne Marks	1	420.01	Patrick Taylor	1	204.50						
London Burnett	2	411.43	Justin Adams	2	204.21						
Benjamin Foti	1	399.18	Andrew Stinnett	1	202.23						
Athar Sheikh	2	388.95	Shane Powell	1	200.27						
Thomas Reagan	1	388.19	Michael Laramie	1	196.56						
Curt Snow	1	369.04	Taneshia Solomon	1	191.92						

**January-June
MANAGER
contest**
Based on
First Time 15%
Bonus Earners



**May Payout
\$67,207.54**

Bonus Count*:
the total number of Agents
under the indicated
Manager who have
reached the 15% Bonus
level for the first time.

TOTAL YTD CONTEST PAYOUT \$375,967.80

We're at the finish line! As the January-June contest wraps up at the end of this month, we are anxious to see who had the stamina and endurance to finish the race. It's not too late to move to the front of the pack! Your Opportunity Unlimited makes our contest anyone's game! Reminder: Contest ends June 30.

■ Promotions

Regional General Agent

Dustin Dunbar
David Mellies
Ashlynn Orng
Thomas Reagan
Jonathan Russell
Josh Sablan

Master General Agent:

Justin Adams
Ini Augustine-Akpan
Brendan Boyle
Jason Bratin
Kevin Burton
Mehrezben Djebali
Eric Eun
Sharmanda Gawel
Dustin Henderscheid
Michael Lockhart
Ernesto Magat
Derrick Mason
Eric Meyer
Erin Moyer
Jalal Nabiyev
Shane Powell
Humberto Quintero
Susan Reagan
Derek Resch

Frank Soldo
Krista Thieme
Tasha Torain
Jamison Weatherspoon

60% General Agent

Salima Abdin
Jacob Arias
Rajeev Arora
Sharon Brenner
Johnathon Bunch
Darron Hacker
I-Perfection Harris
Phillip Jenkins
Nicholas Rice
Tim Smith

Thomas Soloweyko

57.5% General Agent:

Charles Allen
Dorian Brown
Donna Carson
Gregory Easley
Jeremiah Fisher
Karen Gagarin
Kristin Garramone-Hager
Chris Johnson
Joseph Kuzmanko
Lleison Martinez

Charles Mickens
David Moritz
Michael Perez
Ryann Vassallo
Marisa Willgruber

55% Supervising Agent

Joshua Atwood
Cody Bertke
Peter Buentello
Ryan Catlett
Willon Charles
Matthew Cisneros
Jeremy Conaway
Augustine Facundo
Damien Fortson
George Fraser
Daniel Gereaux
Benjamin Greer
Yehonatan Gross
Christina Guerrero
Donald Hill
Justin Hruby
Nellie Johnson
Jeff Lamar
Christopher McFoy
Jason Oliver
Tyson Rahrig

Kevin Rendon
Shaun Rice
Ryan Richardson
Joseph Rickard
Leora Romarine
Joseph Roszman
Jonathan Tomko
Amy Wells
Israel Wizenfeld

52.5% Supervising Agent

Paul Bein
Gerald Bledsoe
Mark Butler
Raquel Ellis
Larry Finch
Joseph Frith
Stefanos Galouzis
Paul Gonzalez
Bruce Henevich
Jeffrey Higgins
Kelsey Hjerpe
Michael Hudson
Wade Humphries
David Jackowski
Carlos Jackson
Ashley Julian
Samantha Kolb

Lidia Meglei
Jeremy Moritz
Paul Oberhausen
Violette Ozeran
Gregory Parker
Stacy Randazzo
Kenneth Randolph
Victor Reider
Rodney Reynald
Joseph Rickard
Edouard Saint Pierre
Carmine Sistiilli
Zack Stroup
Andrie Sybblis
Tikvah Wadley
Brian Wallace
Michael Wehby
Amanda Williams
Cherman Wilson
William Wilson
Darren Wolf
Chad Younger

■ Anniversaries

40 Years of Service

Pater Nielsen, PR
28 Years of Service
Bert Feldman, AGT
27 Years of Service
George Farenthold, PR
19 Years of Service
John McCreary,RGA
17 Years of Service
Dick Case, RGA
16 Years of Service
Joseph Nosse, AGT
15 Years of Service
Brian Traboulay, SGA
14 Years of Service
Cheryl Cook, PR
John Hancock, RGA
13 Years of Service
Robert Hughes, AGT
Sandra Johnson, PR
Patrick Parisi,AGT
12 Years of Service
Arthur Carter,AGT
11 Years of Service
Preeti Sahgal, MGA
10 Years of Service
Julie Aprahamian,AGT
Gregory Engrav, SGA
James Schneider, AGT
9 Years of Service
Lorena Barriere, AGT
Lisa Hinton, SA
Elizabeth Hodgson, SA

8 Years of Service

Susan Bergh, MGA
John Bulecza, MGA
Volodymyr Derevyanyy,RGA
Cindy Furer, SGA
Tracy Haden, RGA
Christopher Hernandez, SGA
Meneluo Perakis, GA
Cas Robinson, PR
Jeremy Welch, MGA
Matthew Wolfanger, SGA
7 Years of Service
Elaina Bosco, SGA
Robert Boyer, AGT
Chad Deley, SGA
Allan Gilbert,RGA
Daniel Potilechio, AGT
Yvonne Zarathustra, MGA
6 Years of Service
Samson Adelufosi,AGT
Micah Cohen, SGA
Taiwo Daisi,AGT
Steven DiChiaro,SGA
William Gordon,AGT
Laura Mackin,PR
Anthony Mele,AGT
Crystal Reeves,AGT
Selena Thammasen, AGT
Rosalie Zwicker, AGT
5 Years of Service
Nicholas Engrav,GA
Rita Haidinger, AGT
Tyler Hunt, AGT
Michael Laramie, RGA
Randy Teyssier, SGA

4 Years of Service

David Guzman, MGA
Alina Latinsky, PR
Natalie Linker, MGA
Jared Mlinarich, MGA
Alan Silverman, MGA
Ryan Tucker, RGA
3 Years of Service
Daniel Armstrong, MGA
Sean Hall, MGA
Jason Ihle,PR
Michael LiBassi, MGA
Mathew Mealey, MGA
Jenny Sample, AGT
Michael Sheets, MGA
Benjamin Vondrak, GA
2 Years of Service
John Atsyor,SA
Lawrence Broniszewski, AGT
Robert Granzow, AGT
Andrew Gursky, AGT
Danielle Jankowski, MGA
Dmitriy Kagan, GA
Martina Laufenberg, MGA
Jerod Lavert, AGT
Brian Lee, AGT
Dewey Lewis, MGA
Timothy Matteson, RGA
Jennifer Mitchell, MGA
Amanda Niss, SA
Shaun Sideris, MGA
Reynaldo Singson, AGT
Richard Sprigg, MGA
John Szoka, MGA
Lori Vaughn, PR
Timothy Velky, MGA
Daniel Walton, MGA
Brian Wolchok,MGA
Michael Yoxtheimer, GA

1 Year of Service

Vicente Alaniz, AGT
Shannon Andrews, MGA
Mercedes Ayala, AGT
Claudia Baba, SA
Mickey Beaver, GA
John Brandon, AGT
Jason Cabamongan, AGT
Colton Carey, AGT
Donna Carson, GA
David Cassidy, SA
Peter Chan, SA
Douglas Connor, AGT
Laura DiPietro, AGT
Joyce Doten, AGT
Caleb Douce, GA
Lima Drysdale, SA
Robert Dunn, PR
Augustine Facundo, SA
Lyle Feldpausch, AGT
Rosemary Fleming, AGT
Linda Geter, AGT
Manuel Gogolin, GA
Douglas Grigg, AGT
Steven Haley, AGT
Twila Hardy, AGT
Mark Harhager, SA
Lydia Hartounian,AGT
Carlos Hernandez, SA
David Honey, AGT
Drew Johnson, AGT
Keith Johnson, AGT
Chris Johnson GA
Jason LaFayette, SA
Jesse Lawson, MGA
Ernesto Magat, MGA
Olivia Mahieu, SA

Adrena McCreary, SA
Jason Michel, AGT
Adrian Moye, SA
Sheila Murphy, SA
Jandar Naloev, SA
Allen Nelson, MGA
Maryam Nematii, SA
Jay Newsome, GA
Travis Norman, GA
Marcus Oliver, AGT
Garik Petrosyan, GA
Faith Philbeck, MGA
Jesse Reeder, AGT
James Reilly, GA
Zoe Rhoden, AGT
Michael Rice, SA
Steven Rotherforth, AGT
Heidi-Joy Schollmeier, PR
Adam Sriver, SA
Kilimisasi Segal, SA
Rosemary Shreve, AGT
Bryant Smith, AGT
Perry Taylor, SA
Steven Valeo, AGT
Thomas Vena, MGA
Timothy Vizeau, SA
Charles Wachuku,AGT
Amber Wallace, AGT
Jack Wang, SA
Roger Weisma, SA
Jonathan Whitaker, GA
Eric Williams, AGT
Brian Wilson, AGT

Meshulam in Manhattan

Convention 2010



The anticipation just keeps building for Convention 2010.

Director of Quality Business Richard Meshulam couldn't contain his excitement, so he wandered to the Big Apple to scout out exactly where the New York Convention will be held. When he arrived at the Sheraton Hotel and Towers, nestled in the middle of the Entertainment district of New York, Meshulam was immersed in luxury. In true tourist attire, he snapped a few shots on his camera of the area just outside of the hotel. He was entranced by the lights of Time Square, awed by the line to the *Late Show* and enchanted by the mile-long pizza slices served at Lindy's Diner. He strolled down Broadway; he visited the Museum strip; he cruised through Central Park. "I can only imagine how amazing it will be to be in the Big City with the

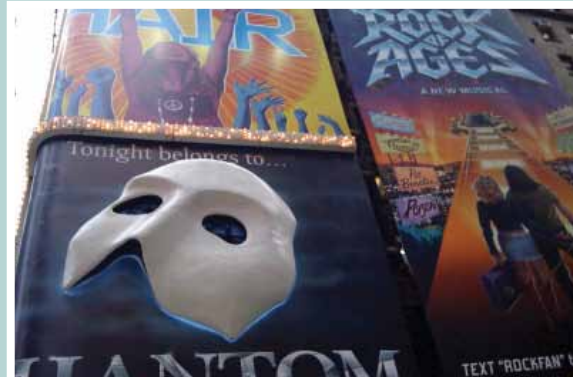
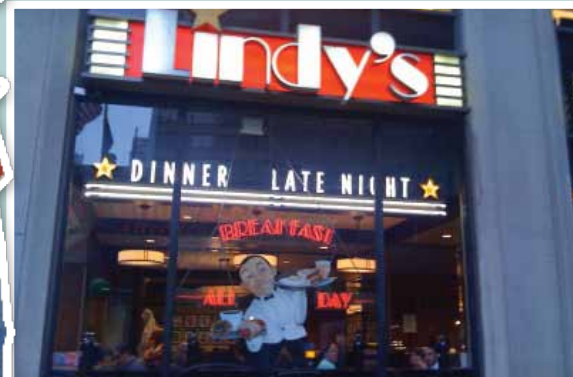
Biggest achievers at AIL/NILICO. Let's just say, it will be BIG! You've got to be there."

The 2010 Convention is just around the corner. Trust Richard: You won't want to miss this.

I always wanted to go there!



Hey! There's our Hotel!



Photos courtesy of Richard Meshulam



Qualifying for the convention entitles one to attend only if he or she is an active American Incomer or National Incomer at the time the Convention is held. In other words, there is no monetary equivalent related to having qualified for the Convention. No substitutions or transfers are permitted. Please note individuals on Red Watch cannot qualify for convention.

Qualification Requirements

Career Agents

Write \$80,000 of Net ALP as of December 31, 2009 AP&P report. For Career Agents contracted less than one year, the Net ALP will be prorated based on number of months contracted after the 6th month. Individual Producers can also qualify by writing \$100,000 of Net Annualized Premium as of December 31, 2009 AP&P Report. This includes Career Agents, SAs and GAs.

Supervising Agents

Write \$80,000 of Personal Net ALP as of December 31, 2009 AP&P report or write \$126,700 of First Six Months Agent Production Net ALP. The SA must also have at least 1 active First Six Months Agent as of December 31, 2009. Can qualify on Pro-Rated basis if contracted less than 1 year.

General Agents

Write \$80,000 of Personal Net ALP as of December 31, 2009 AP&P Report or write \$126,700 of First Six Months Agent Production Net ALP. The GA must also have at least 2 active First Six Months Agents as of December 31, 2009. Can qualify on Pro-Rated basis if contracted less than 1 year.

Master General Agents

Have \$253,400 of First Six Months Agent Production Net ALP and have at least 4 active First Six Months Agents as of December 31, 2009. We will allow any combination of Personal and First Six Months Agent Production Net ALP that add up to the total production requirement. Can qualify on Pro-Rated basis if contracted less than 1 year.

Regional General Agents

RGAs must have two MGAs who qualify for convention under the MGA guidelines. Alternatively, an RGA can qualify as an MGA with his/her own MGA agency production.

State General Agents

Must meet YTD SGA standards as of December 31, 2009.

Net to Gross and Retention (All Levels)

To qualify, all levels with a contract date of 4/30/09 or before must have at least a 68% retention rate. All levels with a contract date of 5/1/09 or after must have at least a 78% net to gross. The NTG and Retention rates shown in the qualifier's December 2009 AP&P report will be used in determining qualification.

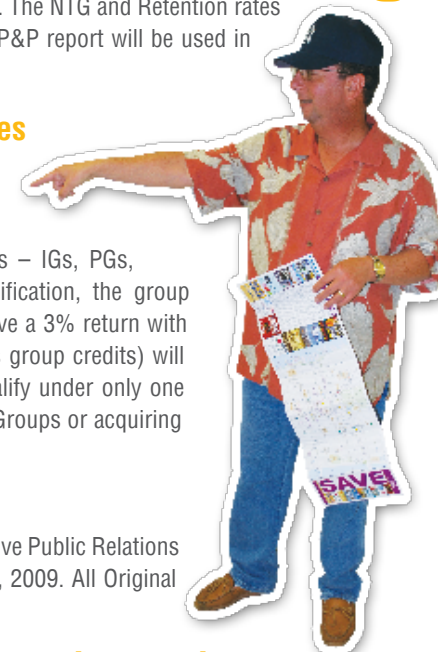
Public Relations Representatives

Obtain 17,250 Cards. All Original (ORIs/ADIs) will count as double credit. PR representatives can also qualify by signing 77 Endorsed Groups (REWs, NEWs, ORIs - IGs, PGs, TGs). For a group to count toward qualification, the group must have a 50 member minimum and have a 3% return with a minimum of 10 cards. All Original (ORIs group credits) will count as double credit. A PR Rep can qualify under only one method - they can qualify by signing 77 Groups or acquiring 17,250 lead credits but not a combination.

Public Relations Managers

Obtain 52,500 Cards and have at least 2 active Public Relations Representatives coded as of December 31, 2009. All Original (ORIs/ADIs) will count as double credit.

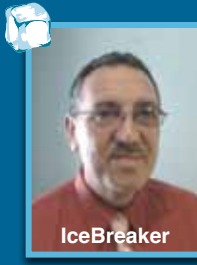
Ohh! Look at that.



For complete qualification information go to:

www.aillife.com/agency/spotlight/maingtl.htm

Individual Producers



1. Fred Regna
Pittsburgh, PA



2. Andrew Bernstein
Greenwich, CT



3. James Aalders
Halifax, NS



4. Lesina Ah Sue
Auckland, NZ



5. Roghie Hassan Loo
Toronto, ON



6. Kayla Chavez
Concord, CA



7. Terra Sainas
Halifax, NS



8. Ross Ewen
Cincinnati, OH



9. Wander Lima
Minneapolis, MN



10. Gary Howard
New York, NY



Maria Rocha
Concord, CA



Eric Sutcliffe
Columbus, OH



Matthew Parks
Columbus, OH

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Fred Regna	\$31,643	100		Justin Adams	Simon Arias
2.	Andrew Bernstein	27,495	95			Sabrina Lloyd
3.	James Aalders	22,907		75.9	James Aalders	Imran Satti
4.	Lesina Ah Sue	21,734	99		Stephen Hill	Steve Friedlander
5.	Roghie Hassan Loo	21,483		69.9	Roghie Hassan Loo	Josh Chalom
6.	Kayla Chavez	19,758	93		Ben Halali	Jatoft-Foti
7.	Terra Sainas	19,540	95		Robert Kanaan	Imran Satti
8.	Ross Ewen	19,033		74.8		Scott Rehberg
9.	Wander Lima	18,728	82		Troy Plummer	Alt-Orl-Deley
10.	Gary Howard	18,609	86		Natalie Lloyd	Sabrina Lloyd
11.	Maria Rocha	18,556	99		Ernesto Magat	Jatoft-Foti
12.	Erez Shabtay	17,607		73.1	Zeke Katz	Cohen-Cohen
13.	Gregory Parker	17,289	95			Robert Shafer
14.	Robert J Dunn	16,419		78.8		Surace-Smith
15.	Max Quasem	16,362		89.8		Cohen-Cohen
16.	Matthew Diulus	16,096	100		Thomas Vena	Simon Arias
17.	William Caraway	15,999	92			Robert Shafer
18.	James Raymond	15,916		85.1	Matthew Ho	Altig-Orlovic
19.	Willon Charles	15,717	90		Wayne Fader	Marc Rosen
20.	Daniel Hanson	15,596		74.3	David Romfoe	Alt-Orl-Deley
IB	Eric Sutcliffe	14,193	100		Danielle Jankowski	Surace-Smith
IB	Matthew Parks	13,536	100		Nicholas Zangardi	Surace-Smith

ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 10 Individual Producers list for the month, as well as the next Top 3 in this category.

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Max Quasem	\$92,767	89.8			Cohen-Cohen
*2.	Brock Lampee	88,228	72.1		Tiffany Roland	Altig-Orlovic
*3.	James Aalders	87,963	75.9		James Aalders	Imran Satti
*4.	Robert J Dunn	87,615	78.8			Surace-Smith
*5.	Lesina Ah Sue	79,373	99		Stephen Hill	Steve Friedlander
*6.	Omar Hashimi	78,445	69.3			Jatoft-Foti
*7.	Marilyn Hilaga	77,598	96		Richard Blake	Steve Friedlander
*8.	Zachary Hart	77,458	81.0			Alt-Orl-Deley
*9.	Roghie Hassan Loo	75,158	69.9		Roghie Hassan Loo	Josh Chalom
*10.	Gary Howard	66,654	86		Natalie Lloyd	Sabrina Lloyd
11.	Kevin Ishikane	66,403		77.2	Daven Hermosura	Altig-Orlovic
12.	Lily Tchen	65,216		83.1	David Iriye	Cohen-Cohen
13.	Robert Ulreich	63,715		87.3		Jatoft-Foti
14.	Kevin Davis	62,726		69.0	Raphael Bouchereau	Williams-Zophin
15.	Wander Lima	62,028	82		Troy Plummer	Alt-Orl-Deley
16.	Steven Stensrud	61,614		80.3	John McGrath	Altig-Orlovic
17.	Vaaufiao Robertson	61,402	97		Stephen Hill	Steve Friedlander
18.	Elvis Obonor	60,993		72.4	David Hausman	Eric Giglione
19.	Freida Yakubov	60,406		90.8	Scott Hanna	Williams-Zophin
20.	Kevin Edwards	60,219		85.9	Dorian Oldham	Oldham-Bianchi

ALL TIME RECORD: ROGHIE HASSAN LOO \$367,548 Net ALP

Supervising Agents



1. Jerid Ferranti
Concord, CA



2. Kilisimasi Segal
Auckland, NZ



3. Carmen Ramirez
Concord, CA

General Agents



1. Sita Pereira
Auckland, SA



2. Karen Gagarin
Concord, CA



3. Jay Meyer
Rochester, NY



4. William Smith
Auckland, NZ



5. Dmitry Kagan
Raleigh, NC

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Jerid Ferranti	\$51,128	\$49,808	95		Sarai Castanon	Jatoft-Foti
2.	Kilisimasi Segal	44,762	54,978	99		Stephen Hill	Steve Friedlander
3.	Carmen Ramirez	42,458	42,721	84		Ben Halali	Jatoft-Foti
4.	Aaron Parks	37,590	48,569	98		Justin Adams	Simon Arias
5.	Marcus Noel	25,456	30,885	90		Robert Kanaan	Imran Satti

ALL TIME RECORD: LORENZO LAMEKO \$78,033 1st Six Mo Agt
ALL TIME RECORD: LORENZO LAMEKO \$81,207 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Carmen Ramirez	\$175,161	\$194,804	84		Ben Halali	Jatoft-Foti
2.	Kilisimasi Segal	160,737	193,608	99		Stephen Hill	Steve Friedlander
3.	Theresa Setefano	97,561	154,396	95		Lorenzo Lameko	Steve Friedlander
4.	Jerid Ferranti	91,173	105,859	95		Sarai Castanon	Jatoft-Foti
5.	Kevin D Davis	82,979	111,497	83		Delaunda Milner	Sabrina Lloyd

ALL TIME RECORD: LORENZO LAMEKO \$289,373 1st Six Mo Agt
ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Sita Pereira	\$166,706	\$185,178	99		Stephen Hill	Steve Friedlander
2.	Karen Gagarin	40,428	40,428	94		Ernesto Magat	Jatoft-Foti
3.	Jay Meyer	38,856	38,931	79.7		Brett Gryska	Oldham-Bianchi
4.	William Smith	37,286	38,313	97		Taina Lameko	Steve Friedlander
5.	Dmitriy Kagan	35,802	44,836	71.6		Kellen Cuttance	Slav Bitman
6.	Raymond Risucci	33,349	61,719	69.6		Dorian Oldham	Oldham-Bianchi
7.	Phillip Jenkins	30,519	35,135	94		J. Weatherspoon	Surace-Smith
8.	Pamela Ladd	29,998	44,241	74.8		Dorian Oldham	Oldham-Bianchi
9.	I-Perfection Harris	27,409	39,594	70.1		Michael Vasu	Surace-Smith
10.	Daniel Orr	25,663	37,914	81		Robert Kanaan	Imran Satti

ALL TIME RECORD: SITA PEREIRA \$244,444 1st Six Mo Agt
ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Sita Pereira	\$712,342	\$855,550	99		Stephen Hill	Steve Friedlander
*2.	Francisco Zarathustra	169,802	234,681	94		Yvonne Zarathustra	Cohen-Cohen
*3.	Jay Meyer	166,231	178,829	79.7		Brett Gryska	Oldham-Bianchi
*4.	Raymond Risucci	156,076	286,835	69.6		Dorian Oldham	Oldham-Bianchi
*5.	Daniel Orr	140,835	220,704	81		Robert Kanaan	Imran Satti
*6.	Magda Figueiredo	139,897	184,975	87		Mark Beckford	Eric Giglione
*7.	Mark Ziemianski	123,711	158,982	79		Earnest Powers	Simon Arias
*8.	Jennifer Duke	115,899	141,210	86		Brandon Teter	Matthew Hogan
*9.	I-Perfection Harris	109,995	133,767	70.1		Michael Vasu	Surace-Smith
*10.	Dmitriy Kagan	109,619	159,540	71.6		Kellen Cuttance	Slav Bitman

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP

Master General Agents



1. Stephen Hill
Auckland, NZ



3. Ben Halali
San Jose, CA



2. Brett Gryska
Rochester, NY



4. Patrick Bendure
Columbus, OH



5. Justin Adams
Pittsburgh, PA

Regional General Agents



1. Taina Lameko
Auckland, NZ



2. Ben Halali
Concord, CA



3. Sonny Gurney
Troy, MI

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Stephen Hill	\$225,375	\$248,689		74.5	Steve Friedlander
2.	Ben Halali	90,083	124,685		71.9	Jatoft-Foti
3.	Brett Gryska	86,493	97,655		74.3	Oldham-Bianchi
4.	Patrick Bendure	79,778	116,135		71.2	Surace-Smith
5.	Justin Adams	67,902	70,062	96		Simon Arias
6.	Francisco Perez	67,662	104,960		73.1	Theodore Pappas
7.	Kellen Cuttance	65,058	93,858	86		Slav Bitman
8.	Dorian Oldham	63,755	130,672		73.3	Oldham-Bianchi
9.	Nicholas Lorence	58,179	60,833		76.7	Altig-Orlovic
10.	Natalie Lloyd	55,482	78,510		70.4	Sabrina Lloyd

ALL TIME RECORD: JEFF RIBMAN \$326,483 1st Six Mo Agt
ALL TIME RECORD: JEFF RIBMAN \$364,483 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Stephen Hill	\$909,735	\$1,062,863		74.5	Steve Friedlander
*2.	Ben Halali	446,930	734,558		71.9	Jatoft-Foti
*3.	Brett Gryska	323,948	452,558		74.3	Oldham-Bianchi
*4.	Patrick Bendure	312,150	527,935		71.2	Surace-Smith
*5.	Natalie Lloyd	309,896	362,882		70.4	Sabrina Lloyd
6.	Francisco Perez	305,071	512,676		73.1	Theodore Pappas
7.	Dorian Oldham	262,495	596,106		73.3	Oldham-Bianchi
8.	Michael Vasu	240,500	460,789		81.5	Surace-Smith
9.	Kellen Cuttance	227,306	357,878	86		Slav Bitman
10.	Richard Blake	215,752	244,950		77.7	Steve Friedlander

ALL TIME RECORD: JEFF RIBMAN \$1,802,351 1st Six Mo Agt
ALL TIME RECORD: PAUL RUMBUC \$2,168,283 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Taina Lameko	\$359,101	\$427,168		69.5	Steve Friedlander
2.	Ben Halali	173,555	207,330		71.9	Jatoft-Foti
3.	Sonny Gurney	159,583	295,247		71.2	Paul Rumbuc
4.	Brett Gryska	134,249	163,008		74.3	Oldham-Bianchi
5.	Jeffery Thiel	100,019	115,428		71.3	Simon Arias

ALL TIME RECORD: TAINA LAMEKO \$479,543 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$594,631 Net ALP

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Taina Lameko	\$1,508,149	\$1,908,238		69.5	Steve Friedlander
*2.	Sonny Gurney	700,100	1,425,476		71.2	Paul Rumbuc
3.	Ben Halali	588,045	898,544		71.9	Jatoft-Foti
4.	David Hausman	580,448	1,052,322		68.8	Giglione
5.	Eric LaBossiere	537,740	1,061,028		78.3	Altig-Orlovic

ALL TIME RECORD: JIM BIANCHI \$1,989,902 1st Six Mo Agt
ALL TIME RECORD: JIM BIANCHI \$4,570,094 Net ALP

Public Relations

PR Managers of the Quarter



1. Brenda Stipanovich



2. Laura Mackin



3. Jay Bentley



1. Maricela Soto
CATEGORY I
Pasadena, CA



2. Dick Case
CATEGORY I
Parma Heights, OH



1. George Farenthold
CATEGORY II
Rochester, NY



2. Debra Nail
CATEGORY II
Waco, TX



1. Cheryl Cook
CATEGORY III
Pittsburgh, PA



2. Mario Soljan
CATEGORY VIII
Auckland, NZ



1. Sue Akers
CATEGORY IV
Omaha, NE



2. Ken Altizer
CATEGORY IV
Mt. Nebo, WV

PR Director of the Quarter



Daryl Barnett

Category	Rank	Name	Production in Cards	SGA/Director
Q1 Mgr	1.	Brenda Stipanovich	+ 4,617	Tim Farr
	2.	Laura Mackin	+ 3,955	Jacqueline de Vooght
	3.	Jay Bentley	+ 2,419	Laurie Onasch
I	1.	Maricela Soto	4,661	Los Angeles/Rachelle Valdez
	2.	Dick Case	2,054	Ohio/Tim Farr
	3.	Mark Gagliardi	1,822	Jatoft-Foti
	4.	Fran Christie	1,805	British Columbia/Daryl Barnett
	5.	Rona Spano	1,794	Chicago/Laurie Onasch
II	1.	George Farenthold	1,801	Oldham-Bianchi
	2.	Debra Nail	1,528	Houston/Laurie Onasch
	3.	Shelley Korb	1,286	Georgia/Patti Morgan
	4.	Lacy Byrd	1,283	Houston/Laurie Onasch
	5.	Robin Andrade	969	Massachusetts/Susan Kelleher
III	1.	Cheryl Cook	1,943	Pennsylvania/Tim Farr
	2.	Mario Soljan	1,700	Steve Friedlander
	3.	Jason Beckman	1,615	Kentucky/Tim Farr
	4.	Leo VanDenBussche	1,369	Manitoba/Jacqueline de Vooght
	5.	Brian Ryan	1,183	Philadelphia/Tim Farr
IV	1.	Sue Akers	4,276	John Akers
	2.	Ken Altizer	2,380	West Virginia/Tim Farr
	3.	Darrell Dorey	1,330	Maritimes/Daryl Barnett
	4.	Jacqueline Lowe	1,073	Alberta/Jacqueline de Vooght
	5.	Paul Winslow	975	St. Louis/Patti Morgan

ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards

Category	Rank	Name	Production in Cards	SGA/Director
I	*1.	Viki Farr	10,108	Paul Rumbuc
	*2.	Larry Lozano	9,995	Jatoft-Foti
	3.	Al Wall	9,969	Ontario/Daryl Barnett
	4.	Mark Gagliardi	9,714	Jatoft-Foti
	5.	Brenda Di Somma	6,562	New Jersey/Tim Farr
II	*1.	Robin Andrade	10,295	Massachusetts/Susan Kelleher
	*2.	Jessica Ingerick	7,321	District of Columbia/Laurie Onasch
	3.	George Farenthold	5,097	Oldham-Bianchi
	4.	Denis St. Pierre	4,854	Quebec/Daryl Barnett
	5.	Lacy Byrd	4,746	Houston/Laurie Onasch
III	*1.	Leo VanDenBussche	10,110	Manitoba/Jacqueline de Vooght
	*2.	Cheryl Cook	6,057	Pennsylvania/Tim Farr
	3.	William Verbeten	5,140	Joe Manone/Joe Manone
	4.	C J Briggie	4,251	Arizona/Rachelle Valdez
	5.	Katherine Kidder	4,069	Pennsylvania/Tim Farr
IV	*1.	Ken Altizer	10,182	West Virginia/Tim Farr
	*2.	Sue Akers	8,811	John Akers
	3.	Darrell Dorey	7,182	Maritimes/Daryl Barnett
	4.	Tim O'Connor	5,185	Oklahoma/Laurie Onasch
	5.	Paul Winslow	4,802	St. Louis/Patti Morgan

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards

Public Relations categories are as follows: **Category** **Population**
 1 over 8,500,000
 2 6,500,000 to 8,499,999
 3 4,000,000 to 6,499,999
 4 Under 4,000,000

State General Agents

Category IX SGAs must be in this category for a minimum of 6 months to compete for YTD awards.



John Jatoft
CATEGORY I



Don Foti
CATEGORY I



Jim Surace
CATEGORY I



Marcus Smith
CATEGORY I



Steve Greer
CATEGORY II



Rick Altig
CATEGORY III



Ilija Orlovic
CATEGORY III



Chad Deley
CATEGORY III



Sabrina Lloyd
CATEGORY V



Scott Keeney
CATEGORY VI



Eric Neal
CATEGORY VII



Gary Bleier
CATEGORY VIII



Robert Shafer
CATEGORY IX

1st Six Month Agent						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Jatoft-Foti		70.3	\$284,126	\$235,000	121%
	Surace-Smith		68.8	326,009	270,000	121%
	Oldham-Bianchi		71.8	250,757	235,000	107%
	Paul Rumbuc		71.4	159,582	164,667	97%
II	Steve Greer		71.0	115,467	117,000	99%
	Josh Chalom		69.9	190,525	113,000	97%
III	Alt-Orl-Deley		73.7	148,318	108,000	137%
	Simon Arias		68.4	155,744	126,000	124%
	Imran Satti		68.1	110,398	100,000	110%
	Williams-Zophin	88		95,327	104,000	92%
	Sabrina Lloyd		71.0	136,141	78,000	175%
VI	Scott Keeney		70.4	66,427	74,000	90%
VII	Eric Neal		70.5	71,446	61,000	117%
VIII	Gary Bleier		77.5	30,656	30,333	101%
	Robert Shafer	92		66,469	39,000	170%
IX	Laura Fisher	84		43,065	39,000	110%

May Production

YTD Production

I	Surace-Smith	68.8	\$1,665,423	\$1,350,000	123%
	Jatoft-Foti	70.3	1,188,492	1,175,000	101%
	Cohen-Cohen	77.1	785,291	845,000	93%
	Oldham-Bianchi	71.8	1,061,268	1,175,000	90%
II	Steve Greer	71.0	587,193	585,000	100%
	Simon Arias	68.4	783,385	630,000	124%
III	Altig-Orlovic-Deley	73.7	568,165	540,000	105%
	Williams-Zophin	88	390,682	416,000	94%
	Sabrina Lloyd	71.0	589,759	312,000	189%
VI	Scott Keeney	70.4	373,165	370,000	101%
VIII	Gary Bleier	77.5	141,099	151,665	93%
IX	Alt-Orl-Stenglein	80	178,373	182,000	98%



Jim Surace
CATEGORY I



Marcus Smith
CATEGORY I



Josh Chalom
CATEGORY II



Rick Altig
CATEGORY III



Ilija Orlovic
CATEGORY III



Chad Deley
CATEGORY III



Sabrina Lloyd
CATEGORY V



Eric Neal
CATEGORY VII



Robert Shafer
CATEGORY IX

Net ALP						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Surace-Smith		68.8	\$624,929	\$520,000	120%
	Jatoft-Foti		70.3	466,402	455,000	103%
	Cohen-Cohen		77.1	330,787	338,000	98%
	Paul Rumbuc		71.4	311,193	321,000	97%
	Oldham-Bianchi		71.8	417,309	455,000	92%
II	Josh Chalom		69.9	239,228	220,000	109%
	Steve Greer		71.0	208,113	225,000	92%
III	Alt-Orl-Deley		73.7	308,262	210,000	147%
	Williams-Zophin	88		213,748	204,000	105%
	Simon Arias		68.4	215,796	208,000	104%
	Imran Satti		68.1	196,439	195,000	101%
	Sabrina Lloyd		71.0	165,879	130,000	128%
VII	Eric Neal		70.5	94,950	100,000	95%
IX	Robert Shafer	92		78,022	65,000	120%

May Production

YTD Production

I	Surace-Smith	68.8	\$3,296,835	\$2,600,000	127%
	Jatoft-Foti	70.3	2,409,697	2,275,000	106%
	Altig-Orlovic	71.4	8,698,981	8,450,000	103%
	Cohen-Cohen	77.1	1,728,166	1,690,000	102%
II	Josh Chalom	69.9	1,099,544	1,100,000	100%
	Steve Greer	71.0	1,045,385	1,125,000	93%
III	Williams-Zophin	88	980,190	816,000	120%
	Altig-Orlovic-Deley	73.7	1,223,488	1,050,000	117%
	Imran Satti	68.1	1,048,971	975,000	108%
	Simon Arias	68.4	1,100,182	1,040,000	106%
	Joe Manone	75.1	957,082	1,050,000	91%
V	Sabrina Lloyd	71.0	671,514	520,001	106%
VI	Scott Keeney	70.4	373,165	370,000	95%
VIII	Gary Bleier	77.5	239,857	260,000	92%

MetroCard

May 2009
1st Six Month Agent
Category V

Retention 71.0
1st Six Mo Agt \$136,141
1st Six Mo Obj \$78,000
% of Obj 175%

The Top Rookie is an SGA with less than one year tenure who achieved the highest percentage of 1st Six Mo Agt Objective for the featured month.

TOP ROOKIE / SABRINA LLOYD

MetroCard

May 2009
Net ALP
Category V

Retention 71.0
Net ALP \$165,879
Net ALP Obj \$130,000
% of Obj 128%

The Top Rookie is an SGA with less than one year tenure who achieved the highest percentage of Net ALP Objective for the featured month.

TOP ROOKIE / SABRINA LLOYD

...the largest LDS in the history of AIL and NILICO.



June 2009
LDS

Perspective



Scott Smith

*Executive Vice President
& Chief Marketing Officer*

A New Era

The soon to be released Laptop Sales Presentation – EXPLOSIVE GROWTH!

Get ready, here it comes.

In August, we will start testing a new method of presenting our products to your prospects ... via laptop! While using updated technology isn't new to the sales process in America, the change at AIL/NILICO will be substantial.

First, let's understand the basics. Your pitch book is being automated. All of the pictures are being replaced with video. The bulk of what you're presenting will be framed by audio. While you're still fundamental to the sales process, all of the generic set-up will now be professionally expressed ... with just the push of a button!

But there is much more, with explosive benefits.

The concept of a sale, based upon the prospect's ability to pay vs. the prospects personal needs, will change. This is referred to as "money purchase" vs. "needs-based" sales. Currently, in the majority of our presentations, we incorporate the "Hour Power" principle of setting aside one hour's pay per week for supplemental insurance benefits. Then, based solely on the prospect's ability to pay, we have traditionally packaged together final expense, income protection (term insurance) and in most areas the A71000. The new Laptop Presentation will incorporate an improved mortgage policy, along with coverage for securing children's educational needs in addition to our existing products.

Previously, the variable was the monthly premium and face amounts. In actuality, the variable should be the product itself, or the need for the product based upon the prospect's current needs and current coverages in place, if any.

The new Laptop Sales Presentation not only provides a more dynamic communication of our programs, but based upon strategic information secured along the way, it calculates an affordable program based on the true individual needs of your prospects. When a prospect can purchase what is needed at an affordable cost, it's only logical the prospect will retain the program for a greater period of time. This means greater profitability to the field force in the form of renewals, and it means a more secure future to the beneficiaries of our policy holders.

For those in management, the learning curve for a new agent will be made quicker and more efficient. No need to memorize a 25 minute presentation word for word; the agent has a complete focus on helping the prospect meet their true supplemental insurance needs. Not only is the learning curve enhanced, but we have high expectations that our newer representatives will immediately become much more productive.

The Laptop Sales Presentation will contain various videos tailor-made for all of our markets: Labor, Association, Credit Union, Child Safe, POS and Referrals. Referrals? How about built-in software to help you secure a minimum of ten referrals every time you present?

A more advanced and professional presentation. Needs-based selling. Improved closing ratios. More referrals. Longer policy life. Improved Renewals. Expedited training.

Explosive growth.

That's just a sampling of what's in store. Follow the Spotlight and additional information given to your SGA every step of the way.

The June 2009 Leadership Development Seminar was a huge success.

Some of the best and brightest assembled in McKinney, Texas for an amazing leadership conference highlighted by presentations from our Company's top leaders. AIL/NILICO is excited to see the leadership that will emerge from LDS!

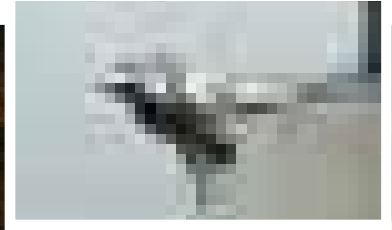
"The LDS is all about celebrating the success of others, the participants. It's about bringing people up, not down."
- **Domenic Bertini**

"Once again, Domenic Bertini did a phenomenal job of facilitating another successful LDS--the largest in the history of AIL and NILICO. After three solid days of motivation, inspiration and real agency building, blocking and tackling techniques, it is impossible to leave LDS unchanged. Frankly, I think we need to change it from LDS (Leadership Development Seminar) to LDA--- **Leadership Development Awakening!**

I believe there will be some great future SGAs who caught the vision at this LDS and many will develop into great leaders and agency builders."
- **Larry Strong**



The Chrysler Building's gargoyles were designed to look like Chrysler Automobile hood ornaments.



New York City Tours:
Here we are at the Chrysler Building! Next stop: the Ed Sullivan Theater.



2010 Convention: May 16-19

Stay at the Sheraton New York Hotel & Towers
For complete Convention Qualifications, go to:
www.aillife.com/agency/spotlight/maingtl.htm



Leadership Bonus

Total: \$550,129.10

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Stephen Hill	\$19,584.11	Justin Adams	\$2,860.03	Tracy Haden	\$1,636.79	Corey Liles	\$973.93
Ben Halali	15,116.09	Aaron Parks	2,836.63	Marino Baca	1,623.75	Marcus Noel	964.50
Natalie Lloyd	10,149.18	Taina Lameko	2,832.55	Aaron Gebke	1,621.88	Joshua Lenix	962.28
Patrick Bendure	9,230.53	Richard Correa	2,787.01	Raymond Risucci	1,604.24	Stacie Jones	956.82
Dorian Oldham	9,155.68	Karen Gagarin	2,779.40	Nicholas Rice	1,595.15	Mark Beckford	951.17
Brett Gryska	8,856.90	Garret Kun	2,774.24	Norman Candelore	1,585.59	Jalal Nabiyeu	943.30
Wayne Fader	7,588.90	David Hausman	2,725.49	Dan Rubio	1,560.32	Cynthia Romero	933.74
Tiffany Roland	6,844.11	Andrew Bishop	2,680.60	Rosa Ngolo-Grubb	1,487.99	Jason Mayer	927.81
Jeffery Thiel	6,783.23	Jason Lobring	2,591.50	Michael Sheets	1,479.79	Eric Cochran	924.03
Kellen Cuttance	6,664.73	Jermaine Gunter	2,576.39	Preeti Sahgal	1,463.65	Denice Copp	912.29
Nicholas Lorence	6,560.80	Desi Dimitrova	2,554.40	Anthony Theriault	1,452.65	Chena Blair	897.28
Thomas Vena	6,448.80	Beth Snow	2,516.34	Dawn McElwain	1,440.18	John Murphy	893.65
Lawrence Hauck	6,256.53	Richard Sprigg	2,492.30	Billy Wilder	1,438.25	Magda Figueiredo	891.14
Sarai Castanon	6,237.26	Mark Bleier	2,484.32	Anderson Sooknanan	1,419.24	German Pena	886.41
Francisco Perez	6,187.58	Jeremy Welch	2,443.71	Kevin D Davis	1,411.94	Patricia Lee	871.03
Sita Pereira	6,009.58	James Cunningham	2,432.93	Casey Kunash	1,411.00	George Lahamedjian	870.12
Lorenzo Lameko	5,666.16	Jared Mlinarich	2,242.61	Colin Lyse	1,399.81	Ryan Goodwin	868.81
Stephen Jubrey	5,288.41	Matt Flores	2,196.21	Samuel Cohen	1,397.88	Mathew Mealey	859.07
Ernesto Magat	5,150.58	John McGrath	2,145.87	Rudi Camenzind	1,366.56	Theresa Setefano	854.80
Earnest Powers	5,079.63	Michael Laramie	2,135.58	Renee Anderson	1,343.32	William Parmeter	846.38
Craig Beck	4,921.31	Jay Meyer	2,119.00	Kathryn Chaisson	1,338.72	Sharon Brenner	835.76
Bradley Ellison	4,793.89	Michael van Delft	2,088.10	Zeve Katz	1,318.60	John Serrano	834.30
Timothy Matteson	4,687.96	Christian Chenier	2,068.91	Salima Abdin	1,314.89	Gilbert Pollock	820.53
Kasali Kotun	4,634.92	Jonathan Whitaker	2,067.45	Xavier Baudoin d'AJoux	1,314.68	Robert Gerdes	811.52
Michael Bromberg	4,493.30	Roghie Hassan Loo	2,057.03	Francisco Zarathustra	1,311.12	James Allen	810.39
Danielle Jankowski	4,380.80	Scott Hanna	2,055.55	Dmitriy Kagan	1,303.23	Kevin Appasamy	777.45
Harjeet Rana	4,322.76	Ronald Rivera	2,027.46	Atta Saleh	1,291.32	Dennis Titcombe	764.83
Harmandus Buckle	4,243.31	Loralee Vasquez	2,008.46	Lee Jeffers	1,245.86	Jacob Blumenfrucht	757.48
Michael Vasu	4,204.69	Paul Samra	1,967.64	Carlo Bonifazi	1,173.01	Samantha Chui	757.29
Hal Herman	4,148.60	Benjamin Foti	1,963.94	David Guzman	1,171.66	Nicholas Bloom	749.20
Zachary Hart	4,137.85	Anthony Coleman	1,941.48	Greg Stewart	1,159.66	Arthur Greene	748.94
David Wang	3,965.05	Christopher Williams	1,924.10	Curt Snow	1,145.76	John Franklin	747.44
Michael Boyer	3,671.77	Marcus Howard	1,923.60	Richard Barbour	1,138.80	Randoph Souliers	745.96
Carmen Ramirez	3,665.00	Eric LaBossiere	1,914.85	Seth Raymond	1,136.76	Michael Padilla	744.41
Delaunda Milner	3,644.83	William Smith	1,900.47	Joseph Geer	1,123.66	I-Perfection Harris	741.55
Kilisimasi Segal	3,530.63	Phillip Jenkins	1,883.88	Anne Powihongi	1,098.41	Patrick Taylor	735.50
Ryan Hall	3,526.00	Bradley Weigand	1,843.66	Clifton Horton	1,092.50	Nicole Rayner	722.58
Steven King	3,487.00	Mark Corkrean	1,793.51	Chanel Mendoza	1,081.28	Taneshia Solomon	720.23
Kenneth Greer	3,441.65	Mitch Duplantis	1,772.10	Jose Harb	1,070.37	Daven Hermosura	719.63
Jamison Weatherspoon	3,338.06	Christopher Stephens	1,761.35	Tim Schroeder	1,067.81	Alan Silverman	714.37
Matt Pflueger	3,337.76	Jesse Lawson	1,733.33	Paul Johnson	1,064.94	Daniel Orr	709.79
Maria Greene	3,272.23	London Burnett	1,726.64	John Collins	1,037.51	Lleison Martinez	709.67
Rodney Ward	3,121.28	David Iriye	1,698.51	Daniel Umbertone	1,025.69	Eunsook Kang	707.02
Jerid Ferranti	3,118.66	Thomas Reagan	1,674.57	Johnathon Bunch	1,007.77	Derrick Mason	701.09
Richard Blake	3,061.66	Sara Welch	1,666.02	JoAnne Marks	1,001.91	Roger Fung	691.54
Rebecca Klebsch	3,053.42	Robert Vincent	1,665.80	Karen McQuoid	1,000.39	Andrew Stinnett	690.68
Robert Kanaan	2,948.10	Pamela Ladd	1,649.73	Tracy Thomas-Shell	999.78	Javier Sandoval	689.88
Bobby Gujral	2,940.90	Tibor Simon	1,649.51	Michael Romeo	978.34	Corey Carbon	689.11
Yvonne Zarathustra	2,929.96	Nicholas Zangardi	1,639.08	Steven Engrav	977.90	Jewmekia Morton	685.47

Leadership Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Maria Esposito	\$674.52	Barbara Corigliano	\$416.39	John McCreary	\$247.69
Abolfazl Mohammadi	667.07	Timothy Velky	404.93	Matthew Coulombe	246.14
Michael McIntosh	666.06	Asa Davis	404.33	Barry Jacoby	245.49
Christa Barfield	664.56	Chad Brown	403.49	Jeremy Harbin	244.54
Moswen Taylor	663.01	Michael Weeder	401.76	Kelvin McDiarmid	239.92
Ernestine Rush	661.53	Anca Susan	397.33	Haoyu Xu	239.27
Alvin Hagens	661.25	Fernando Sioridia	387.98	George Angulo	237.06
Tupulaga Fuaivaa	660.14	Ilona Patterson	383.25	Gregory Jackson	236.95
Shane Powell	647.63	Evan Wicklund	379.53	Hasheim Jones	231.85
Kevin Davis	647.17	Rory Crockford	379.31	James Aalders	229.93
Amie Young	621.15	Gevorg Yanukyan	378.66	Cherman Wilson	228.70
Wes Elder	619.66	Mark Harhager	368.13	Kraig Jilje	228.22
Nicholas Engrav	618.39	John Szoka	360.98	Lce van Delft	227.51
Colleen Fisher	611.97	Rajeev Arora	360.73	Brenda Hadayia	226.18
John Sparby	608.70	Christopher Clark	359.45	Lou Utumapu	225.99
Brandon Braun	604.85	Christopher Jordan	354.96	Lima Drysdale	219.13
Byron Paz	601.57	Alex Gonzales	349.45	Scott Kim	218.47
Dustin Dunlap	593.50	Luay Ghawi	348.21	Joshua Olin	217.89
Athar Sheikh	572.32	Justin Nevitt	345.07	Crystal Gustin	217.12
Michael Perez	571.13	Natalie Linker	345.05	Quantez Black	217.04
Terrell Fowler	569.54	Claudia Baba	335.53	Alek Auxier	216.53
Timothy Clark	566.86	Carrie Mayle	333.59	David Mellies	215.69
Carl Rudd	565.45	Darren Miller	329.92	Shelley Meyer	213.55
Orett Nelson	563.52	Charles Allen	329.65	Dick Nakatani	213.28
Matthew Cartwright	562.01	Volodymyr Derevyanyy	323.52	Kyle Klipp	207.18
Shaelagh Legus	560.37	Jacqueline Reim	321.80	Ryan Richardson	206.48
Daniel Phares	560.32	Larry Pereiro	316.40	Ryan Vopat	205.91
Doreen Ryan-Foti	559.40	Ramin Maghsoud	311.94	Jeff Lamar	204.29
Johan Henriksbo	556.65	Patrick Robitaille	311.91	Tasha Tucker	204.12
Jackie Alston	548.29	Carlos Hernandez	311.50	Robert Reagan	204.07
Robert Drake	529.57	Robert Slocum	311.43	Levar Morgan	203.57
Lynn Jones	527.06	Jun Ma	308.87	Stephanie Burress	203.10
Juan Cardona	526.59	Norman Sellen	307.04	Josefina Bernal	200.94
Timothy Dawe	514.95	James Ching	305.89	Clifford Mekelburg	200.37
Nichole Turner	506.32	Ryan Kendl	300.67		
Mathew MacCannell	499.07	Troy Plummer	299.66		
Brian Sundberg	486.45	T J Rowell	292.06		
Nicholas Wolle	485.64	Allen Nelson	291.57		
Fritznel Octave	483.18	John Bacaron	288.28		
Dorian Brown	470.34	Nellie Johnson	283.84		
Daniel Walton	468.01	Albert Lau	283.08		
Jarred Sykes	464.39	Cathy Thompson	280.57		
Brian Wolchok	454.50	Alex Hernandez	279.22		
Jason Bratin	450.86	Shaun McDonald	278.36		
Lesly Bernard	449.38	Christopher Keller	274.22		
Emmanuel Villasenor	447.86	Martin Skedel	266.40		
Patrick Stenglein	445.37	Maijargal Sukbaatar	265.94		
Ryan Leong	445.23	Jaime Rozotto	263.89		
Anthony Mutter	439.17	Matthew Melhorn	263.31		
Seth Randolph	438.93	Patrick Wright	262.00		
Hyungjun Kae	438.35	Hugo Chavez	260.85		
Darron Hacker	430.61	Kevin Edwards	259.32		
Gary Howard	427.64	David Gombkoto	255.78		
David Moritz	426.57	Raphael Bouchereau	255.23		
Bradley Cossin	420.76	Reginald Patrick	250.81		

World's Greatest Bonus

Total: \$878,020.11

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Fred Regna	\$4,746.49	Maijargal Sukbaatar	\$1,692.32	Gregory Williamson	\$1,343.20	Joshua Swogger	\$1,189.22
Andrew Bernstein	4,124.39	Derrick Mason	1,679.00	Andrea Yee	1,340.63	Kenneth Greer	1,187.28
James Aalders	3,660.51	David Gombkoto	1,678.28	Ala Awad	1,335.44	Marilyn Hilaga	1,182.12
Lesina Ah Sue	3,260.09	Nicole Johnson	1,678.20	Christopher Nash	1,332.60	Taneshia Solomon	1,181.11
Roghie Hassan Loo	3,138.59	Michael Papoulis	1,667.24	Steven Stensrud	1,329.10	Sharon McKee	1,175.71
James Raymond	2,843.09	Afuiva Vaai	1,654.33	Ramin Maghsoud	1,315.99	Malu Luteru	1,175.17
Maria Rocha	2,830.19	Jan Vellekoop	1,641.04	Tammy Cruz	1,312.86	Kimberly Riley	1,173.87
Alberto Alcalá	2,792.39	Victor Vicario	1,640.98	Lamine Diakhate	1,307.91	Briza Munoz-Luna	1,167.03
Gary Howard	2,791.37	Peter Chung	1,637.30	Sheila Murphy	1,307.10	Jun Ma	1,163.56
Max Quasem	2,721.87	Christopher McFoy	1,628.93	Benjamin Ainscough	1,303.60	David Garbarskiy	1,162.77
Lily Tchen	2,716.45	Joseph Hedborn	1,616.57	Benjamin Van Fossen	1,301.39	Aileen Lassiter	1,160.97
Ross Ewen	2,708.07	Kelly Schneider	1,614.82	Karen McQuoid	1,292.32	Matt Betti	1,158.81
Kayla Chavez	2,469.64	Michael Schneider	1,612.86	Matt Moore	1,291.41	David Peebles	1,153.30
Tibor Simon	2,463.40	Brian Welsh	1,612.63	Deborah Kirkham	1,284.52	Lota Luatua	1,152.11
Michael McCoy	2,414.92	Taufau Aukuso	1,609.67	Timothy Peters	1,278.41	Erick Mejia	1,149.63
Brock Lampee	2,383.29	Helen Taylor	1,606.77	Rasmus Pereira	1,277.34	Israel Wizenfeld	1,148.72
Robert J Dunn	2,300.93	Michael Reid	1,604.49	John Rodgers	1,274.41	Natalie Soboleva	1,147.10
Jessica Santamarina	2,217.36	Shu Shang	1,597.20	Michael van Delft	1,274.34	Amr Shater	1,146.78
Harold Durana	2,124.13	Mandy Roark	1,594.32	Zalika Sterling	1,273.53	Viet Chung	1,142.49
Randolph Souliers	2,115.16	Matthew Parks	1,582.78	Jayne Herrick	1,265.98	Brandi Higgins	1,130.93
Willon Charles	2,114.70	Samson Adelufosi	1,576.76	Benton Tong	1,265.15	Brandi Hershey	1,130.63
Joey Kennedy	2,079.06	Omar Hashimi	1,576.38	Rajeev Arora	1,261.20	Simon Rolland	1,126.96
Terra Sainas	2,074.53	Dawn Holland	1,566.59	James Moland	1,257.29	Brian Walker	1,125.76
Gregory Parker	2,066.42	Karen Sessing	1,500.15	Summer Grimes	1,255.51	Jacqueline Reim	1,124.78
Filipo Havili	2,012.93	William Cross	1,481.92	David Faraway	1,249.95	Andrew Degenhart	1,120.34
Russell Morris	2,002.81	Norbert Medina	1,472.85	Stefanos Galouzis	1,247.85	Jason Oliver	1,117.30
Bridget Smith	1,999.55	Tatjana Tikhonov	1,472.70	Kenya Manstra	1,247.14	Andrew Brinkmeyer	1,108.81
I-Perfection Harris	1,979.17	Preeti Sahgal	1,457.03	Scott Remmey	1,245.30	Josh Wheeler	1,104.28
Angeles Ordas	1,963.35	Gerald Bledsoe	1,456.89	Dustin Deardoff	1,245.23	Joseph Cruz	1,103.09
Matthew Diulus	1,959.79	Kevin Ishikane	1,456.68	Paul Snyder	1,239.90	Kaylin Searles	1,101.15
Leone Tom-James	1,912.19	Zachary Hart	1,451.48	Faasasalu Nanai	1,236.63	Fetaui Ioane	1,099.51
Lisa Wood	1,911.19	Don Tong	1,445.64	Glyn Hurst	1,235.02	Joseph Rickard	1,099.03
Houda Boukhedcha	1,908.63	Serah James	1,440.72	Justin Howard	1,234.58	Tien Nguyen	1,097.03
Patrick Taylor	1,907.34	Eugene Kashkin	1,438.39	Cody Bertke	1,233.63	Kilisimasi Segá	1,094.32
Adelfa Parinas	1,876.81	Peter Kaplanis	1,412.66	Victor Rodos	1,222.20	Ryan Kendl	1,094.29
Ying Vang	1,872.15	Lydia Lozano	1,406.90	Jarrod Turner	1,217.04	Christopher Feiner	1,091.20
Alan Laabs	1,868.53	Donna Carson	1,404.89	Marisa Willgruber	1,212.65	Mark Neilson	1,089.95
Odilia Goulart	1,858.38	Jesse Atatai	1,400.43	Daniel Hanson	1,212.19	Keith Bryant	1,089.41
Jesse Zwack	1,843.52	Jennifer Sells	1,398.76	Amy Shui	1,211.74	Joseph Roszman	1,088.22
Robert Ulreich	1,842.99	Bradley Kampmeier	1,391.81	Michael Yoxtheimer	1,208.63	Krista Thieme	1,085.43
Maria Agcaoili	1,820.14	Michael Perkins	1,390.82	Jessica Goodwin	1,208.41	Naera Pomare	1,081.33
Joshua McDonough	1,787.29	Jonathan Kope	1,390.47	Eric Brown	1,203.40	Juan Reyes	1,072.58
David Jackowski	1,787.11	Sharon Brenner	1,389.88	Todd O'Neill	1,202.91	Gleb Ostrovsky	1,069.40
Peter Davidson	1,786.13	Steven Young	1,388.16	Charlie Morgan	1,202.29	Danielle Olsen	1,063.41
Eric Sutcliffe	1,767.35	Charles Steele	1,388.15	Brian Schreiter	1,201.33	Donald Hill	1,062.36
Toma Lemalu	1,762.86	Robert Simmen	1,387.03	Rosie Alvarez	1,200.82	Salima Abdin	1,062.32
Wanda Draughon	1,760.31	Roger Weisman	1,385.34	Jerckarra Page	1,200.77	Maria Paukofe	1,059.68
Benjamin Eggen	1,753.50	Sebastian Kazek	1,381.42	Richard Carter	1,194.89	Erik Dorrer	1,059.64
William Caraway	1,739.37	Saeideh Nessar Ali	1,372.44	Joshua Champneys	1,194.09	Vincent James	1,058.60
Barbara Corigliano	1,739.36	Shane Burns	1,367.51	Mary Ann Gaelic	1,193.86	Reynaldo Singson	1,053.69
Beau Springer	1,727.87	Jesse Rodriguez	1,364.85	Maria Lealaialuloto	1,190.91	Katie Sila	1,052.75
Tania Tikitiki	1,724.38	Francis Cawley	1,361.68	Bernardo Lopez	1,189.82	Byron Bills	1,051.23

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Cory Accardi	\$1,049.73	Justin Germany	\$923.72	Jessica Stambaugh	\$838.03	John Tippett	\$762.98
Lisa Taylor	1,049.67	Catherine Sedge	922.94	Amy Snow	835.76	Kristin Garramone-Hager	761.26
Donna Ellis	1,042.57	Erin VanBuren	922.52	Philip Abramovitz	835.23	Thomas Quintalino	760.98
Brain Cenaiko	1,041.71	Ellahe Vaziri	922.37	Violet Lamsam	833.08	Ricky Rice	760.67
Kimberly Lewis	1,040.67	Sandra Linse	920.94	Gordon Mooc	832.79	Viviana Gonzalez	759.29
Jason Evans	1,038.66	Kenneth Fuliese	917.46	Lleison Martinez	831.90	Audrey Byars	756.91
Steven Rotherforth	1,037.87	Jin Zhou Zhao	915.88	Crystal Reeves	831.37	Jason Anderson	755.60
Andre Bishop	1,035.39	Christopher Cintron	915.88	Thomas Carver	829.79	Teresa Butolph	754.90
Joseph Frith	1,028.43	Michael Isaac	913.58	Victoria Courtney	826.60	Tracy Thomas-Shell	754.88
Paul Bein	1,024.67	Bradford Gallagher	908.12	Rexford White	825.76	Ruby Botello	754.52
Leora Romarine	1,018.15	Adham Slataroff	906.80	Freida Yakubov	823.77	Regina Neal	753.64
Jan Ward	1,014.15	Bo Stawicki	906.53	Maxine Siruta	820.30	Elvis Obanor	753.23
Amber Colp	1,004.05	Justin Smith	905.97	Stephanie Novel	820.24	Musa Yasin	752.00
Rodney Reynald	1,003.48	Jose Hernandez Camargo	903.47	Lubomir Sordel	818.16	Garret Kun	751.04
Damien Cannaday	1,003.26	Gregory Myers	895.50	Todd Walsh	814.91	Brittany Smart	750.09
Laureena Giorgi	1,002.57	Elizabeth Montgomery	894.63	Zac Dajos	814.52	Chad Turner	748.67
Joshua Lenix	998.56	Jacob Blumenfrucht	894.23	James Cummings	813.68	Jeremiah Fisher	744.73
Thomas Tulowiecki	998.08	Dan Beddome	893.51	Scott Kim	812.99	Barbara Stillwell	742.98
Wathana Chindavong	995.88	Christina Smith	893.31	Sherwyn Jeffrey	811.10	Violette Ozeran	741.55
Andrew Aaron	994.97	Shane Hartt	889.57	Holly Cook	810.46	James Schneider	739.57
Paulene Young	993.40	Renato Cabamongan	889.18	David Thornton	810.15	Natalie Coston	739.18
Spence Schramm	992.63	Adam Elliott	888.44	David Miller	809.29	Gabriel Feldmann	735.96
Sonia Marin	988.74	LaDawn Meador	886.94	Johnathon Bunch	808.48	Stephone Robinson	729.74
Jessidiah Beman	986.20	Samantha Chui	884.89	Sebastian Alappat	808.46	Marquis Miller	727.97
Manuel Ferreira	984.94	Byron Saigusa	884.63	Timothy Cruise	807.61	Thomas Soloweyko	726.07
Stephanie Nolt	984.87	Christy Carter	883.67	Bryce Pollock	806.55	Nadine Walsh	722.64
Juanita Too	984.04	Evelyn Nkwenti	881.19	Amanda Beyersdorff	806.27	Stacey Stewart	722.58
Timothy Keene	983.88	Daniel Potilechio	878.27	Beth Snow	804.85	Herman Fennell	718.03
Nicholas Behney	983.75	James Murphy	873.26	Adam Evans	803.39	Amuia Teo	717.37
Matthew Cartwright	979.26	William Lymber	872.26	Courtney Rogers	802.77	John Johnson	716.89
Timothy Nolan	976.53	Telly Wilson	871.33	Juan Cardona	802.40	David Rich	716.17
Valeriya Kolb	972.96	Brian Leblanc	868.82	Sean Curtis	802.27	George Fischer	715.94
Julie Aprahamian	970.60	Aileen Indictor	867.57	Zulfikar Bhukera	796.40	Dominic DiBucci	712.21
George Fraser	970.27	Darlyne Exilus	867.54	Lucky Faaitiiti	796.35	Nicole Johns	710.65
Jasmine Colon	969.30	Lee van Delft	866.36	Ancil Bishop	795.46	Charles Warrix	710.18
Pritpal Sandhu	969.10	Travis Ammann	865.05	Andrea Nichols	794.69	Melissa Ickes	709.81
Faamanuia Milo-Pereira	963.06	Christopher Eickelmann	864.07	Peter Patrie	794.32	Nancy Crampton-Brophy	708.42
Mele Tagaloa	962.37	Christopher Acciari	862.55	Svetlana Belkina	793.93	Joseph Grech	707.23
Nedelka McLean	959.17	Daniel Bauer	862.16	Ryan McIntosh	793.87	Theodore Sauder	703.21
Sina Polu	957.69	Ashley Swenson	861.58	Denise Morgan	792.42	Stephanie Poe	702.68
Ryan Phillips	957.25	Ezelle Felinor	861.11	Robert Woodhouse	791.28	Debra Hepp	700.79
Robert Harris	955.97	Natalya Kashevskaya	859.25	Kerry Gola	789.87	Shahnaz Toloui	698.31
Samantha Jacobsen	954.91	Clifford Rene	858.44	Amanda Johnson	789.23	Elizabeth Webb	697.81
Adam Taylor	951.79	Paul Johnson	858.16	Alanna Swenson	789.16	Wendy McBride	694.93
Stephanie Lee	951.11	Anne MacGregor	857.76	Tony Motley	788.45	Tommy Penson	694.92
Niu Lavea	949.24	Antonio Jones	857.15	Keith Ligons	786.22	Shelby Pamplin	693.75
Sara Gilley	943.94	Thomas Wheeler	854.42	Ashley Way	786.17	Shane Martinez	693.43
Consuelo Pearson	940.64	Jeremy Moritz	853.12	T J Rowell	783.49	Jewmekia Morton	691.69
Mehrezben Djebali	939.66	Zach Luhr	851.98	Scott Patterson	783.37	Patrick Holly	689.57
Peter Szumigala	939.39	April Butler	848.65	Graeme Bollinger	782.67	Dorian Brown	689.18
Dustin Dunlap	938.70	Sarah Quint	848.63	Vaufiao Robertson	781.66	Douglas Morhac	689.04
Carl Rudd	938.32	Tony Flinn	847.82	Lou Utumapu	779.45	Wesley Pollard	684.20
Gail Arundale	937.04	David Dausman	847.73	Timothy Kieran	774.28	Gregory Hayman	683.93
Jermaine Scott	932.16	Janice Mann	845.95	Jason Haas	773.54	Khadija Evans	681.41
Thomas Bryant	931.09	Anthony Michalek	844.25	Hollie Mann	772.30	John Passi	680.90
Caleb Douce	930.55	Debra Bell	844.17	Rob Speers	771.77	Patrick Robitaille	680.53
Sammar Miqbel	929.95	Nailya Trostle	843.63	Maryam Nemati	769.13	Melissa Blankenhorn	680.12
Casey Kunash	923.94	Larry Adebessin	841.56	Carmine Sistiilli	764.09	Donna Archibald	679.08

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Kristi Vang	\$677.72	Alvin Hagens	\$610.10	Jay Newsome	\$544.51	Ryan Catlett	\$487.99
Petelo Patelesio	677.52	Melissa Flanagan	609.99	Michael David	543.76	Tosha Ray	487.96
Craig Strompf	677.35	Daniel Wine	607.20	Eric Knight	543.35	William Crawley	487.20
Wendy Wilborn	675.59	Robert Grant	604.82	Adam Niman	541.89	Alex Gonzales	486.99
Sherry Dyck	675.48	Danny Mayorga	601.31	Christie Perez	540.84	Daniel Toshner	486.21
Shannon Gustafson	673.72	Casey Cline	601.12	Lorena Sanchez	539.43	Dewey Lewis	486.14
Gabriel Manzo	672.23	Vatapuia Vavau	599.83	Larry Finch	539.38	John Usry	485.95
Patrick Freeman	671.30	Vance Bosch	599.45	Horace Johnson	539.24	Casidee Minogue	484.88
Desi Dimitrova	668.65	Joel Neiryneck-Coon	595.27	Dulce Jimenez	538.52	James Ching	483.75
Aaron Longino	664.45	Alex Hernandez	595.07	Kelly Smith	538.36	Jesse Reeder	482.28
Chance Strader	662.39	Regina Knieser	594.08	Jackie Alston	537.00	Michael Black	482.19
Todd Bornstein	659.84	Allen Davis	592.78	Bruce Henevich	535.57	Eric Glass	481.98
Harold Carr	659.69	Jason Howlett	592.33	Iryna Sushkova	535.56	James Mauldin	481.72
David Boltz	659.19	Jamar Burnette	591.20	Elen Carr	534.81	Jovica Vasik	481.53
Lorraine Chaney	657.03	Jonathan Hughes	590.70	Joshua Thompson	534.10	Lauren Hamrick	481.41
Limalau Luafalealo	655.72	John Cramer	589.05	Ruth Coronel	533.70	Derek Sandilands	479.76
Samantha Kolb	653.73	Justin Curry	587.17	Priya Lott	533.61	Sujata Kapadia	479.05
Elias Higuera	650.92	Hilderguard Toleafoa	587.15	Bryan Kidd	532.93	Alexandre Poliquin	478.65
William Wilson	650.65	Carl Robinson	584.72	Gavin Perreira	532.05	Orett Nelson	477.43
Yadollah Pourjalali	650.24	Christine Cordes	582.89	Matthew Decola	528.84	Joan Giron	476.86
Dennis Keplinger	650.17	Laura Bosse	581.27	Lotofoa Taala	528.29	Nestor Peralta	475.53
Mark McGuigan	646.35	Theresa Parlante	578.20	Matthew Glasgow	527.43	Michael Graham	471.45
Amy Knotts	643.95	James May	578.09	Rory Crockford	527.21	John Mathieson	471.43
Shari Roszmann	643.26	Jesus Gonzalez	576.90	Chena Blair	526.96	Charles Wachuku	471.13
Alan Sheldon	641.47	Carrie Mayle	576.56	Michael Rivera	526.59	Stephanie McCabe	469.45
Patrick Christian	641.30	Gina Flores	576.55	Brandon Cooley	523.03	Keith Childers	464.91
Jaiveer Gohil	639.82	Isabel Ribeiro	575.20	Renee Zeller	523.00	Nolan Ender	464.46
John Kudzmas	637.23	Clemon Daniels	574.91	Rowena Flynn	522.84	Jonathan Salazar	464.14
Edna Hayes	635.64	Consuelo Dominguez	574.61	Paul Kagarise	522.10	Ed Olfert	463.14
Juliana Mauga	635.00	Hugo Chavez	572.65	Nicole Bolander	521.87	Kelly McDonald	461.80
Shamina Chowdhury	632.79	Christopher Freter	571.22	Lori Blacketer	519.55	Mercedes Ayala	461.52
Javier Sandoval	632.18	Michael Heckman	571.14	Zack Neubert	518.32	Terrie McCombs	461.44
Beverly Diaz de Leon	632.01	Michael McJunkins	570.61	Michael Baguer	517.74	Raquel Ellis	461.27
Mona Marcobelli	631.77	Keith Litterst	568.69	Timothy Null	517.22	Erik Hanson	460.02
Michael Cook	629.69	Keith Johnson	568.13	Amrik Singh	515.11	Pedro Osuna	459.33
Matthew Ficarra	629.46	Rita Haidinger	567.64	Ryann Vassallo	512.34	Kelly Hopper	458.39
Timothy Niknafs	629.00	Jeff Lamar	566.52	Justin Boedigheimer	511.11	Curt Snow	457.62
Quanita Baxter	627.94	Larry Pereiro	564.87	Brent Morrissey	509.48	Jacqueline Kabluyen-Mitchell	457.05
Randy Madison	624.52	Morgan Romero	564.00	Christie Mendez	508.86	Amelia Zeiger	456.50
Darren Wolf	624.42	Jeff Avedesian	562.99	Lidia Meglei	507.92	Kevin Edwards	455.71
Matthew Court	624.25	Miranda Eilers	562.66	Cory Friedman	507.10	Najrira Taveras	455.59
David Moir	623.62	Meredith Woods	561.67	Christopher Gardeski	506.25	Anthony Funsch	455.33
David Saez	621.52	Aaron Latham	561.61	Joleo Monsalud	505.88	George Angulo	454.38
Joseph Uppleger	620.79	Suzanne Spease	561.60	Alba Lazala	504.33	Magda Figueiredo	453.48
Clayton Menezes	620.13	Tracy Carrasquillo	561.33	Robert Drake	504.27	Douglas Jenvey	453.26
Mike Hudnall	619.80	Norman Sellen	560.41	Jera Culbert	504.23	Mark Gorman	452.13
Drew Johnson	619.35	Maryna Danielian	556.81	Leon Ross	501.22	Derick Mordus	451.98
Priscilla Arenas	618.91	Mickenzie Linse	553.96	Kelly Yingling	501.22	Timothy Clark	451.52
Arnold Pacleb	618.60	Jeffrey Depp	553.64	Ryan O'Donnell	501.19	Peniamina Levae	451.25
Joshua Eckert	618.43	Nicholas Patterson	552.90	Kenneth Parks	497.88	Amber Brumbeloe	450.77
Dale Cauthen	617.56	Toafa Teo	551.69	Tammy Zagata	496.14	Hellen Ahchong	450.15
David Skedel	617.35	Michael Case	550.98	Larry Chick	495.43	Minh Phung	450.03
Tamra Kathrineberg	617.28	Daniel Sharkey	550.16	James Charron	494.57	Andrew Meyer	449.82
Tovale Endemann	616.39	Patrick Blanchette	549.98	Steven Sparkes	493.42	Patricia Kesilialio	449.44
Marcella Silva	615.89	Betty Ware	549.43	Francis Ifopo	491.76	Aaron Parks	447.69
Allante Stallings	614.92	James Boaz	549.24	Mark Akler	491.25	Amber Reynolds	447.68
Grover Bond	612.49	Jesse Wise	547.92	Michael Weeder	488.41	David Kuntz	447.56
James Kelly	611.85	Mark Calverley	544.87	Domingo Mercado	488.36	Melissa McGovern-Wandrei	447.00

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Michael Stearns	\$446.90	Sam Fuller	\$407.98	Brian Blair	\$368.12	Shelly Russell	\$336.03
Kevin Kilimnik	446.86	Dawn Selden	407.48	Rosario Ortega	367.90	Michael Bishop	335.26
Amanda Williams	446.06	Matthew Cisneros	407.33	Cherman Wilson	364.94	Bernard Oliphant	335.26
Moncef Boudhaimi	445.63	Joshua Bagi	406.72	Ramiro Ferreira	364.64	Al-Karim Walji	334.40
Corey Durst	445.27	Sal Giacchi	405.67	Stephanie Walters	364.49	Mary Borabora	332.89
Bryant Maddox	445.25	Ronald Rivera	404.84	Daniel Judy	364.09	David Black	332.52
Tosha Tremblay	444.35	Regan Munro	404.77	David Higa	364.06	Christopher Nablo	332.40
Matthew Girard	444.09	Dale Meyer	404.67	Shari Ward	363.75	John Jackson	331.88
George Campsall	443.97	Donald Hall	404.29	Justin Hruby	363.56	Crystal Cannon	331.45
Arlene Chavez	443.44	Ka Wing Yu	403.89	John DeRosier	363.29	Amy Buskas	330.44
Aidan Murphy	442.84	Erez Shabtay	403.04	Thomas Stewart	363.18	Rex Tidball	329.83
Jason Mayer	442.37	Trisha Anderson	402.71	Jeremy Harbin	363.15	Kurt Smith	329.60
Ronald Starr	441.96	Yuan Luo	401.84	Joshua Toft	362.25	John Fordham	327.79
David Figge	441.39	Eric Kassa	401.67	Kenji Leonard	361.87	Vincent LaRocca	326.91
Adam Kahn	441.23	Clifford Mekelburg	399.28	Matthew Lukesh	360.63	Andrew Ashbaker	326.73
Nestor Aramayo	440.87	Paul Fordham	399.01	Runhong Man	359.71	Mario Chavez	326.59
John Cronin	440.41	Silvia Cruz	398.92	James Welsh	359.71	Rafael Bernudez	325.98
Yaniv Blazer	440.09	John Murphy	398.02	Brian Wolchok	359.30	Eric Trautman	325.58
Elizabeth Bray	439.96	Emillaszio Klementis	397.26	Corin Gleason	358.96	Antoinette Yellock	323.97
Gregory Barker	437.86	Ghina Malancy	396.83	Troy Plummer	357.32	Ewa Marinaccio	323.60
Ousman Samba	437.58	Chad Panzer	394.20	Anthony Mele	357.18	Justin Ranker	322.56
Muhammad Mehmood	437.54	Mark Nunez	393.81	Guillermo Calvillo	356.76	Katie Chetwynd	321.15
Justin Speakman	436.61	London Burnett	393.70	Frederique Bedard	356.15	Joseph Sacco	321.04
Amy Wells	436.40	Robert Reagan	392.63	Eunsook Kang	355.72	Yadira Greene	320.68
David Moritz	435.70	Shasta Doty	392.41	Jason Keefner	354.11	Hilda Ames	320.20
Rodney Smith	433.58	Daniel Gereaux	391.23	Timothy Raiford	353.69	Paul Gonzalez	320.08
Jazzmon Kennerson	433.38	Rachel Goodspeed	390.64	Nathan Cook	353.16	Mindy Rosenberger	319.90
Michael Brawner	433.29	Aisha Rose	389.04	Dennis Fulton	353.10	Irrahily Davila	319.02
Joshua Goldstein	431.07	Carole Lyons	387.80	Fredric Nobari	352.83	Dino Buric	318.23
Shawn Dunn	430.87	Michelle Hoffman	387.12	Laura Maurillo	352.80	Jonathan Russell	318.21
Asa Davis	429.79	Frederick Hyde	386.90	David Harrington	352.56	Sorana Blackfoot	317.89
Matthew VanAlst	428.32	Rodney Currie	385.69	Ryan Leong	352.07	Christian Nago	317.53
Lora Meyer	427.21	Mark Butler	385.46	David Taylor	352.05	Shelton Stubbs	317.41
Thomas Roberts	426.74	Alesia Creason	385.36	Lauren Thomas	351.90	Liahona Solofa	317.21
Manuel Rodriguez	426.25	Ualesi Sagapolutele	384.53	Robert Appel	351.24	Chris Johnson	316.67
Michael Webby	426.10	Danada Smith	384.49	David L Cohen	349.72	Ronald Friedlander	316.43
Christopher Hendrix	425.08	Jean Badio	383.41	Shawn Nowak	349.19	Gabriela Moreno	315.44
Earnest Loveless	424.57	Dean Stojanov	383.15	Hollie Christian	346.51	Cathy Morris	315.22
Landon Green	423.81	Ellen Sawo	382.94	Danylle Guerrero	345.24	Nicholas Powell	314.86
Xavier Baudoin d'Ajou	423.76	Jordon Oliver	382.58	Lisa Huinker	344.70	Daniel Harmon	314.86
Rachel Dillon	423.22	Sangmi Choe	382.28	Jesse Jardine	342.91	Travis Halliwill	313.86
Salma Cheema	423.15	Rita Earl	381.80	Tupulaga Fuaivaa	341.82	Phillip Bonavida	313.51
Kade Taylor	421.65	Frank Cousins	381.69	Jerry Wheeler	341.63	Vanessa Wright	313.01
Wade Humphries	420.08	Kevin Rendon	381.36	Jake Carter	341.08	Stephanie Burress	312.38
Seth Raymond	419.99	Jonathon Wolfinger	380.56	Jason Young	340.82	Felicity O'Halloran	312.01
Nicole Lucchese	419.52	Deshon Witherspoon	380.15	Jorell Washington	340.74	Sheri Pollard	311.39
Joseph Flynn	418.40	Evan Wicklund	379.72	Walid Azem	340.54	Joseph Hyche	311.24
Robert Barnes	417.11	Ryan Liddiard	379.65	Bao Herr	339.95	Jennifer Mitchell	309.91
Brian Wallace	417.07	Robert James	379.09	Lakisha Formica	339.00	Linda Byas	309.75
William Walker	416.38	Joshua Atwood	377.49	Jennifer Holliday	338.82	Pepe Puni	307.47
Joaquin Santos	415.87	Rosetta Retisimanu	376.53	Craig Byer	338.10	Byron Solomon	306.56
Matthew Burquest	413.36	Andrew Queen	375.60	Douglas Prentice	337.77	Poto Siakisini-Lauaki	305.90
Colin McGregor	412.77	Ronald Shelledy	372.80	Daniel Wokoun	337.59	Christopher Ronzo	305.71
Scott Bulau	412.34	Thomas VanOsdol	372.76	Homer Montemayor	337.49	Richard Lutz	304.90
Aghayni Nazarian	411.45	Ronald Raphael	371.48	Mozart Saint Cyr	337.44	Cynthia Blowe-Miller	304.73
Michael Bufalino	411.23	Kenneth Sutton	369.69	Mickey Beaver	336.72	Richard Nypower	303.92
Nelson Baber	409.54	James Pierson	369.52	Shaun Rice	336.55	David Romfoe	303.17
Natalia Kasporova	408.78	Candace Engelson	368.15	Mark Bleier	336.30	Mikhail Telishevsky	302.81

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Steven Worthy	\$302.16	Russell Barke	\$267.82	Cynthia Todd	\$240.63	Michael Zambelli	\$214.98
Kaitlin Fraser	302.02	Arnold Iacoviello	267.32	Jason Gill	238.06	Joseph Swanney	214.85
Audrey DeLoach	301.97	Linda Jackson	267.30	Tiffany Onyango	238.03	Altha Bodner	214.75
Neil Moros	301.05	Carlos Jackson	267.01	Tonianne Pavone	237.83	Jeffrey Aleman	214.74
Sundeeep Grewal	296.89	DeMario Cooper	266.36	Helen Papazyan	237.44	Crystal Diggs	214.72
Michael Brady	296.82	Maria Esposito	265.22	Candice Smith	236.78	Justin Wilson	214.41
Jose Harb	296.47	Kevin Burton	264.81	Stephanie Paskett	236.72	Felili Maiava	214.32
Bradley Ellison	294.73	Juan Morales	264.03	Nathaniel Brown	236.26	Michael MacComb	214.26
Aukuso Falepouiniu	293.88	Vernlyn Williams	263.96	Brian Lee	235.45	Nicholas Langer	214.23
Marjo Plessius	293.31	Kevin Morris	262.90	Corienne Mason	235.18	Dennis Collins	213.81
Shiwa Hollingsworth	292.82	James Palmes	262.46	Clovis Chan	234.69	Meredith DiVita	213.73
Thomas McLoughlin	292.36	Steven Specht	262.33	Jeremy Engrav	234.56	Kenneth Randolph	213.65
Carissa Steinburg	291.70	Scott Pearce	262.20	Steven Warr	233.84	Laura Babb	213.11
Jeffrey Higgins	291.21	Michael Rome	261.84	Shelley Meyer	233.50	Muhammad Chaudhry	212.55
Susan Feng	290.62	Anthony Susi	261.61	Lori Simpson	233.32	Sharif Grays	212.41
Gregory Vess	290.48	James Erickson	261.32	William Charnow	232.65	John Schultz	212.39
Emmanuel Villasenor	290.41	Peter Kwiatkowski	261.11	Dustin Klingebiel	232.61	Kenneth Collins	212.16
Rita Robertson	289.69	Beverly Wells	260.95	Bradford Brummett	232.51	Nicholas Rice	211.68
Detreia Glover	288.35	Ryan Saridakis	260.54	Brian Ferguson	232.20	Ryan Dagg	211.65
Kimberly Bird	288.30	Douglas Zigby	259.45	Aruna Ravani	231.89	Ini Augustine-Akpan	211.56
Steven Pfeffer	288.10	Roger Gomez	259.24	Lesley Perkins	231.35	Justin Yandell	211.49
Shanshan Chen	287.24	Lafi Papalii	259.11	Jerry Faatapu	231.17	Stephanie Kies	211.31
Adrian Bullens	286.83	Anthony Ilosvay	258.79	Darron Hacker	231.09	Justin Vandiver	210.85
George Baumberger	286.49	Brenda Howell	257.94	Vili Falefa	231.07	Michael Reynolds	210.48
Judith Nehring	285.98	Anthony Christman	257.40	Adam Smith	230.71	Taylor Moore	209.98
Kasimira Joyce	285.92	Ryan Binette	257.28	Masofa Falefatu	230.22	Dustin Huston	209.38
Jose Lomeli	285.59	Chad Hone	257.21	John Macom	230.17	Sibel Necessian	209.29
Josue Valdivias	284.99	Demetrius Franklin	256.83	Louis Fani	229.47	Seth Holmberg	209.19
Charlie Warren	284.46	Benjamin Mancillas	256.01	William Parmeter	229.45	Fernando Siordia	208.91
Adam Smith	283.60	Brenton Betts	255.90	Joyce Berry	228.85	Vishwamitra Chetram	208.40
Christopher Chovanec	283.29	Robert Atterbury	255.67	Kevin Appasamy	228.42	Ryan Richardson	207.50
Joseph Laska	283.14	Kimberly Bautista	255.64	Shannon Dixie	227.98	Eric Evans	207.14
Victor Reider	282.83	Marc Williams	255.36	Lauren Bernardino	227.36	Stephen Perotti	207.13
Steve Dicken	282.61	Agatha Safford	254.93	Susanne Munro	227.28	Sean Stout	206.68
Tim Smith	282.09	Scott Florin	254.40	George Gray	226.94	Lance Katsura	206.28
Janella Riley	281.40	Norman Lew	253.28	Arthur Maldonado	225.80	Justin Smith	206.20
Dwayne Meikle	281.21	Thristan Cooke	252.70	Lori Dacyk	225.62	Jason Ricker	206.13
Samantha Graff	281.19	Raymond Risucci	252.08	John Fey	225.38	Kevin Holtz	205.18
Jacquelyn Sherrod	280.65	Jerry Moore	251.93	Jean Francis Ngapout-Njimbouom	223.45	Jo Karr	204.84
Spencer Bullock	280.46	Kareem Thomas	251.53	Michael Butts	222.92	Pedro Salerna	204.40
Sean Lacroix	279.56	Robert Jarosz	251.01	Bradley Burger	222.11	Martin Espinoza-Duarte	204.15
Eli Pierce	279.30	Michael Antognoli	250.35	Andrew Bishop	221.75	Rosa Torres	203.83
Anthony Pettis	279.00	James Reilly	250.28	Frank Bauer	221.53	Julius Baker	203.71
Eugenio Pavon	278.09	Jocelyn McFarland	250.13	Damon Smith	221.18	David Ubnoske	203.30
Jason Albertz	277.99	Mark Corkrean	249.89	Nora Cameron	221.14	James McCarthy	203.24
Jody Maas	277.56	Michele Acedo	249.50	Amanda Schaefer	220.69	Claude Spence	202.81
Lorena Barriere	276.04	Denice Copp	246.72	Ramon Lopez	218.90	Lemeika Armfield	201.93
Moneisha Portis	275.83	Brian Benda	246.01	Jack Holton	218.69	Terry Harper	201.80
Stephanie Alvarez	274.37	Jefonda Neal	245.67	Yehonatan Gross	218.53	Robert Kempner	201.12
Thomas Parker	273.23	Kevin Haines	243.39	Trish Baraghoush	218.31	Josefina Bernal	201.03
Emile Tauati	272.87	Tiffany Pikula	243.04	James Larkin	217.39	Luis Velez	200.96
Krystal Mikkelson	272.85	Talalelei Leiautau	242.97	Apiseka Papa	217.37	Asghar Sajjad	200.58
Robert Barzyk	272.41	Tricia Parido	242.95	Tashawna Welch	216.76	Mathew Rummel	200.19
Denis Leaupepetele	272.39	Calvin Marshall	242.94	Alesya Gurlov	215.95	Andrew Beckfield	200.09
Heather Hewitt	272.04	Erin Moyer	242.88	Sean O'Reilly	215.77		
Erianna Preston	268.96	Gerardo Nicodemus	242.74	Amanda Finley	215.70		
Timothy Vizeau	268.87	Vicki Tumia	242.44	Arash Eshraghi	215.52		
Eric Eun	268.50	Ryan Neel	241.98	Hakob Piruzyan	215.42		
Ronald Morgan	268.50	Abdul-Kareem Kotun	240.88	Ivan Leigh	215.23		

Reinstatement Bonus

Total: \$35,890.08

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
David Jackson	\$2,637.12	James Hurlburt	\$545.40	Thomas Wheeler	\$325.05	John Serrano	\$256.50
Lance Martin	2,215.24	Brittany Smart	488.28	Peter Soybel	324.51	Raymond Angeles	235.41
Debra Bell	2,046.21	Ronald Marx	442.53	Darryl Norman	323.97	Sharif Grays	234.60
Sami Mogannam	1,809.60	David Harrington	438.63	Lawrence Dennis	310.47	Pete Roumbos	234.00
Nabil Spahi	1,770.36	Humberto Quintero	413.04	Andrew Gursky	305.16	James Brenneis	231.06
David Garbarskiy	1,215.56	Arthur Westergren	412.23	Matt Pflueger	299.15	Regina Stingley	230.52
Christopher Stephens	1,182.03	Alvin Hagens	377.70	Claudia Baba	293.82	Lawrence Turk	225.27
Frank Kolligian	838.28	Yeni Losano	367.02	James Larkin	277.56	Thomas Parker	223.61
Nestor Aramayo	739.56	Heidy Morataya	360.81	Nathan Leininger	276.03	Anthony Coleman	221.01
Carlo Bonifazi	705.54	Olaf Johnson	354.18	Warlen Bermudez	270.00		
Loralee Vasquez	635.85	Jera Culbert	352.32	Henry Canizales	263.34		
Christopher McFoy	589.31	Timothy Dawe	347.31	David Ackerman	257.31		
Samantha Chui	549.98	David Wang	336.78	Jason Young	256.50		

*All qualifiers listed achieved at least \$200 in bonus totals

Public Relations Bonus

Total: \$28,938.59

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Timothy Leary	\$3,482.50	Brett Hulme	\$962.50	Bill Verbeten	\$449.00	Rodney Statham	\$247.00
Erica Dalager	2,907.00	Heidi Diecedue	789.33	Brenda Di Somma	429.50	Heidi Schollmeier	229.50
Mark Gagliardi	2,540.00	Sue Akers	716.00	J T Tasker	424.42	Robyn Ferraro	228.25
Mario Soljan	2,494.75	Marilyn Kohlhase	553.75	Malka Arony	416.50	Barbara Knight	226.50
Alina Latinsky	2,347.25	Amanda Mlinaz	532.00	Ryan Clark	378.00	George Farenthold	226.08
Ken Altizer	1,531.50	Robin Andrade	504.31	Dinorah Morel	358.50	Stephen Crockett	206.50
Fran Christie	1,437.50	Leo VanDenBussche	481.53	William Slocum	346.42		
Sara Thrailkille	1,053.13	Chuck Hill	479.50	Al Wall	266.01		

*All qualifiers listed achieved at least \$200 in bonus totals